

## **Quarterly Information (ITR)**

**Raia Drogasil S.A.**

June 30, 2013

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## Company Information / Capital Composition

Number of shares (units)	Current Quarter 06/30/2013
Paid-up capital	
Common shares	330,386,000
Preferred shares	0
Total	330,386,000
Treasury shares	
Common shares	0
Preferred shares	0
Total	0

**Company data / Cash earnings**

<b>Event</b>	<b>Approval</b>	<b>Cash earnings</b>	<b>Payment</b>	<b>Share type</b>	<b>Share class</b>	<b>Earnings per share (Reais / Share)</b>
Ordinary General Meeting	03/22/2013	Interest on equity capital	12/02/2013	Common Shares		0.01029
Ordinary General Meeting	06/21/2013	Interest on equity capital	12/02/2013	Common Shares		0.04843

A free translation from Portuguese into English of quarterly information prepared in accordance with Brazilian and international standards on review engagements

## Individual financial information / Balance sheet - Assets

(In thousands of reais)

Account code	Account description	Current quarter 06/30/2013	Prior year 12/31/2012
1	Total assets	3,316,119	3,340,186
1.01	Current assets	1,637,130	1,693,864
1.01.01	Cash and cash equivalents	73,557	166,963
1.01.03	Accounts receivable	474,313	452,543
1.01.03.01	Trade accounts receivable	355,570	335,771
1.01.03.01.01	Checks receivable	3,812	5,153
1.01.03.01.02	Credit and debit card	309,289	289,225
1.01.03.01.03	PBM – Pharmacy Benefits Management	23,228	23,120
1.01.03.01.04	Agreements with companies	20,226	19,011
1.01.03.01.08	(-) Allowance for doubtful accounts	-985	-738
1.01.03.02	Other accounts receivable	118,743	116,772
1.01.03.02.01	Advances to employees	5,539	2,796
1.01.03.02.02	Return to suppliers	26,210	16,194
1.01.03.02.03	Commercial agreements	82,233	92,281
1.01.03.02.08	Other	4,761	5,501
1.01.04	Inventories	1,008,445	973,396
1.01.04.01	Goods for resale	1,019,808	974,455
1.01.04.02	Materials	9,200	9,854
1.01.04.03	(-) Allowance for losses on products	-20,563	-10,913
1.01.06	Taxes recoverable	67,939	96,316
1.01.06.01	Current taxes recoverable	67,939	96,316
1.01.07	Prepaid expenses	12,876	4,646
1.02	Non-current assets	1,678,989	1,646,322
1.02.01	Long-term receivables	21,234	21,802
1.02.01.03	Accounts receivable	355	610
1.02.01.03.02	Other accounts receivable	355	610
1.02.01.07	Prepaid expenses	513	561
1.02.01.09	Other non-current assets	20,366	20,631
1.02.01.09.03	Statutory deposits and tax grants	0	7
1.02.01.09.04	Judicial deposits	9,851	11,010
1.02.01.09.05	Taxes recoverable	9,954	9,053
1.02.01.09.06	Court-ordered debt payments (“precatórios”)	561	561
1.02.03	Property and equipment	499,337	454,322
1.02.04	Intangible	1,158,418	1,170,198

**Individual financial information / Balance sheet – Liabilities and equity****(In thousands of reais)**

<b>Account code</b>	<b>Account description</b>	<b>Current quarter 06/30/2013</b>	<b>Prior year 12/31/2012</b>
2	Total liabilities	3,316,119	3,340,186
2.01	Current liabilities	807,105	863,276
2.01.01	Social and labor obligations	111,195	92,899
2.01.01.01	Social security obligations	29,283	21,019
2.01.01.02	Labor obligations	81,912	71,880
2.01.02	Trade accounts payable	489,390	575,587
2.01.02.01	Local suppliers	489,390	575,587
2.01.03	Tax obligations	45,408	40,489
2.01.03.01	Federal tax obligations	13,540	16,457
2.01.03.01.01	Income and social contribution tax payable	2,089	5,881
2.01.03.01.02	Other federal tax obligations	11,451	10,576
2.01.03.02	State tax obligations	29,563	22,944
2.01.03.03	Municipal tax obligations	2,305	1,088
2.01.04	Loans and financing	71,246	60,712
2.01.04.01	Loans and financing	71,246	60,712
2.01.04.01.01	In local currency (BRL)	71,246	60,712
2.01.05	Other payables	80,044	79,468
2.01.05.02	Other	80,044	79,468
2.01.05.02.01	Dividends and interest on equity payable	17,317	5,451
2.01.05.02.04	Rental	18,685	15,749
2.01.05.02.05	Key money	9,687	22,392
2.01.05.02.06	Other accounts payable	34,355	35,876
2.01.06	Provisions	9,822	14,121
2.01.06.01	Tax, social security, labor and civil provisions	4,711	4,223
2.01.06.01.01	Tax provisions	93	94
2.01.06.01.05	Provision for legal proceedings	4,618	4,129
2.01.06.02	Other provisions	5,111	9,898
2.01.06.02.04	Provision for internal campaigns	861	0
2.01.06.02.06	Provision for sundry obligations	4,250	9,898
2.02	Non-current liabilities	217,265	212,251
2.02.01	Loans and financing	121,620	131,460
2.02.01.01	Loans and financing	121,620	131,460
2.02.01.01.01	In local currency (BRL)	121,620	131,460
2.02.02	Other payables	6,407	7,049
2.02.02.02	Other	6,407	7,049
2.02.02.02.03	Tax Recovery Program (REFIS)	6,407	7,049
2.02.03	Deferred taxes	80,302	64,021
2.02.03.01	Deferred income and social contribution taxes	80,302	64,021
2.02.04	Provisions	8,936	9,721
2.02.04.01	Tax, social security, labor and civil provisions	8,936	9,721
2.02.04.01.05	Provision for legal proceedings	8,936	9,721
2.03	Equity	2,291,749	2,264,659
2.03.01	Realized capital	908,639	908,639
2.03.02	Capital reserves	1,039,935	1,039,935
2.03.03	Revaluation reserves	13,034	13,127
2.03.04	Income reserves	294,721	302,958
2.03.04.01	Legal reserve	14,375	14,375
2.03.04.02	Statutory reserve	280,346	280,346
2.03.04.08	Proposed additions dividends	0	8,237
2.03.05	Retained earnings (accumulated losses)	35,420	0

**Individual financial information / Income statement****(In thousands of reais)**

Account code	Account description	Current Quarter	YTD	Same Quarter	YTD
		04/01/2013 to 06/30/2013	01/01/2013 to 06/30/2013	for the prior year 04/01/2012 to 06/30/2012	01/01/2012 to 06/30/2012
3.01	Revenue from sale of products and/or services	1,538,969	2,927,411	668,559	1,292,975
3.01.01	Gross revenue from sale of products and/or services	1,604,091	3,042,496	696,522	1,347,583
3.01.02	Taxes on sales	-56,666	-99,732	-24,706	-48,327
3.01.03	Rebates	-8,456	-15,353	-3,257	-6,281
3.02	Cost of goods sold and/or services rendered	-1,115,931	-2,123,432	-466,891	-923,731
3.03	Gross profit	423,038	803,979	201,668	369,244
3.04	Operating income/expenses	-366,704	-723,244	-139,936	-281,827
3.04.01	Selling expenses	-278,613	-545,273	-115,130	-220,892
3.04.02	General and administrative expenses	-79,959	-159,676	-32,319	-61,518
3.04.02.01	Administrative	-40,954	-84,606	-19,478	-36,595
3.04.02.03	Depreciation and amortization	-39,005	-75,070	-12,841	-24,923
3.04.05	Other operating expenses	-8,132	-18,295	-1,655	-8,171
3.04.05.01	Extraordinary expenses	-8,132	-18,295	-1,655	-8,171
3.04.06	Equity pickup	0	0	9,168	8,754
3.05	Income before financial income (expenses) and taxes	56,334	80,735	61,732	87,417
3.06	Financial income (expenses)	-3,048	-6,663	-1,046	-479
3.06.01	Financial income	1,840	3,850	1,576	4,641
3.06.02	Financial expenses	-4,888	-10,513	-2,622	-5,120
3.07	Income before income taxes	53,286	74,072	60,686	86,938
3.08	Income and social contribution taxes	-13,016	-19,523	-11,353	-18,219
3.08.01	Current	-3,208	-3,194	-12,260	-17,284
3.08.02	Deferred	-9,808	-16,329	907	-935
3.09	Net income from continuing operations	40,270	54,549	49,333	68,719
3.11	Income/loss for the period	40,270	54,549	49,333	68,719
3.99	Earnings per share (Reais/share)				
3.99.01	Basic earnings per share				
3.99.01.01	Common shares	0.12189	0.16511	0.14932	0.20800
3.99.02	Diluted earnings per share				
3.99.02.01	Common shares	0.12189	0.16511	0.14932	0.20800

**Individual financial information / Statement of comprehensive income**

**(In thousands of reais)**

Account code	Account description	Current Quarter	YTD	Same Quarter for the prior year	YTD
		04/01/2013 to 06/30/2013	01/01/2013 to 06/30/2013	04/01/2012 to 06/30/2012	01/01/2012 to 06/30/2012
4.01	Net income for the period	40,270	54,549	49,333	68,719
4.03	Comprehensive income for the period	40,270	54,549	49,333	68,719



**Individual financial information / Cash flow statement – Indirect method****(In thousands of reais)**

<b>Account code</b>	<b>Account description</b>	<b>YTD - 01/01/2013 to 06/30/2013</b>	<b>Prior year accumulated 01/01/2012 to 06/30/2012</b>
6.01	Net cash from operating activities	39,565	-11,604
6.01.01	Cash from operations	170,957	109,083
6.01.01.01	Net income before income and social contribution taxes	74,072	86,938
6.01.01.02	Depreciation and amortization	75,070	24,923
6.01.01.04	Income from sale or disposal of fixed and intangible assets	1,938	154
6.01.01.05	Provision (reversal) for legal proceedings	2,215	-20
6.01.01.06	(Reversal of) allowance for doubtful accounts	-777	334
6.01.01.07	Interest expenses	8,789	4,448
6.01.01.08	Provision for inventory losses	9,650	1,060
6.01.01.09	Equity results	0	-8,754
6.01.02	Changes in assets and liabilities	-122,681	-114,508
6.01.02.02	Accounts receivable	-20,958	-34,485
6.01.02.03	Inventories	-44,700	-76,232
6.01.02.04	Other current assets	22,221	3,500
6.01.02.05	Long-term receivables	5,810	10,382
6.01.02.06	Trade accounts payable	-86,197	-21,235
6.01.02.07	Salaries and social charges	18,297	5,394
6.01.02.08	Taxes, fees and contributions	2,040	-3,007
6.01.02.09	Other payables	-22,129	285
6.01.02.10	Rental payable	2,935	890
6.01.03	Other	-8,711	-6,179
6.01.03.01	Income and social contribution taxes paid	-8,711	-6,179
6.02	Net cash used in investing activities	-111,887	-47,086
6.02.01	Acquisition of fixed and intangible assets	-112,084	-47,109
6.02.02	Receivables for sale of fixed assets	197	23
6.03	Net cash from financing activities	-21,084	-10,258
6.03.01	Financing raised	26,121	15,377
6.03.02	Repayment of financing	-27,688	-9,946
6.03.03	Interest paid	-6,529	-3,048
6.03.05	Interest on equity and dividends paid	-12,988	-12,641
6.05	Increase (decrease) in cash and cash equivalents	-93,406	-68,948
6.05.01	Opening balance of cash and cash equivalents	166,963	144,863
6.05.02	Closing balance of cash and cash equivalents	73,557	75,915

## Individual financial information / Statement of changes in equity – 01/01/2013 to 06/30/2013

(In thousands of reais)

Account code	Account description	Paid-up capital	Capital reserve, options granted and treasury shares	Income reserve	Retained earnings (accumulated losses)	Other comprehensive income	Equity
5.01	Opening balances	908,639	1,039,935	316,085	0	0	2,264,659
5.03	Adjusted opening balances	908,639	1,039,935	316,085	0	0	2,264,659
5.04	Capital transactions with shareholders	0	0	-8,237	-19,222	0	-27,459
5.04.07	Interest on equity capital	0	0	0	-19,400	0	-19,400
	Interest on equity (IOE) for 2012 approved by the Shareholder's						
5.04.08	Annual Meeting (AGO) hold on April 29, 2013	0	0	-8,237	0	0	-8,237
5.04.09	Interest on equity - Lapsed	0	0	0	178	0	178
5.05	Total comprehensive income	0	0	0	54,549	0	54,549
5.05.01	Net income for the period	0	0	0	54,549	0	54,549
5.06	Internal changes in equity	0	0	-93	93	0	0
5.06.02	Realization of revaluation reserve	0	0	-141	141	0	0
5.06.03	Taxes on realization of revaluation reserve	0	0	48	-48	0	0
5.07	Closing balances	908,639	1,039,935	307,755	35,420	0	2,291,749

## Individual financial information / Statement of changes in equity – 01/01/2012 to 06/30/2012

(In thousands of reais)

Account code	Account description	Paid-up capital	Capital reserve, options granted and treasury shares	Income reserve	Retained earnings (accumulated losses)	Other comprehensive income	Equity
5.01	Opening balances	908,639	1,039,935	252,600	0	0	2,201,174
5.03	Adjusted opening balances	908,639	1,039,935	252,600	0	0	2,201,174
5.04	Capital transactions with shareholders	0	0	-9,738	-25,369	0	-35,107
5.04.07	Interest on equity capital	0	0	0	-25,500	0	-25,500
5.04.08	Interest on equity (IOE) for 2011 approved by the Shareholder's Annual Meeting (AGO) hold on April 27, 2012	0	0	-9,738	0	0	-9,738
5.04.09	Interest on equity - Lapsed	0	0	0	131	0	131
5.05	Total comprehensive income	0	0	0	68,719	0	68,719
5.05.01	Net income for the period	0	0	0	68,719	0	68,719
5.06	Internal changes in equity	0	0	-101	101	0	0
5.06.02	Realization of revaluation reserve	0	0	-153	153	0	0
5.06.03	Taxes on realization of revaluation reserve	0	0	52	-52	0	0
5.07	Closing balances	908,639	1,039,935	242,761	43,451	0	2,234,786

**Individual financial information / Statement of value added****(In thousands of reais)**

<b>Account code</b>	<b>Account description</b>	<b>YTD – 01/01/2013 to 06/30/2013</b>	<b>Prior year accumulated 01/01/2012 to 06/30/2012</b>
7.01	Revenues	3,027,962	1,340,902
7.01.01	Sale of goods, products and services	3,027,085	1,341,236
7.01.02	Other revenue	100	0
7.01.04	Set up/reversal of allowance for doubtful accounts	777	-334
7.02	Inputs acquired from third parties	-2,121,886	-880,948
7.02.01	Cost of goods, products and services sold	-1,982,151	-826,412
7.02.02	Materials, electricity, third party services and other	-138,755	-54,327
7.02.03	Loss/recovery of amounts receivable	-980	-209
7.03	Gross value added	906,076	459,954
7.04	Withholdings	-75,070	-24,923
7.04.01	Depreciation, amortization and depletion	-75,070	-24,923
7.05	Net value added produced	831,006	435,031
7.06	Value added received in transfer	3,850	13,395
7.06.01	Equity pickup	0	8,754
7.06.02	Financial income	3,850	4,641
7.07	Total value added to be distributed	834,856	448,426
7.08	Distribution of value added	834,856	448,426
7.08.01	Personnel	319,962	125,754
7.08.01.01	Direct compensation	261,295	100,761
7.08.01.02	Benefits	38,405	16,758
7.08.01.03	Unemployment Compensation Fund (FGTS)	20,262	8,235
7.08.02	Taxes, charges and mandatory contributions	307,566	191,971
7.08.02.01	Federal	108,305	59,358
7.08.02.02	State	194,666	130,666
7.08.02.03	Local	4,595	1,947
7.08.03	Debt remuneration	152,780	61,982
7.08.03.01	Interest	48,896	22,476
7.08.03.02	Rental	103,884	39,506
7.08.04	Equity remuneration	54,548	68,719
7.08.04.01	Interest on equity capital	19,400	25,500
7.08.04.03	Retained profit/loss for the period	35,148	43,219

**Consolidated financial information / Balance sheet - Assets****(In thousands of reais)**

<b>Account code</b>	<b>Account description</b>	<b>Current quarter 06/30/2013</b>	<b>Prior year 12/31/2012</b>
1	Total assets	3,316,119	3,340,186
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1.01.04.01	Goods for resale	1,019,808	974,455
1.01.04.02	Materials	9,200	9,854
1.01.04.03	(-) Allowance for losses on products	-20,563	-10,913
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1.02.01.03.02	Other accounts receivable	355	610
1.02.01.07	Prepaid expenses	513	561
1.02.01.09	Other non-current assets	20,366	20,631
1.02.01.09.03	Statutory deposits and tax grants	0	7
1.02.01.09.04	Judicial deposits	9,851	11,010
1.02.01.09.05	Taxes recoverable	9,954	9,053
1.02.01.09.06	Court-ordered debt payments (“precatórios”)	561	561
1.02.03	Property and equipment	499,337	454,322
1.02.04	Intangible assets	1,158,418	1,170,198

**Consolidated financial information / Balance sheet – Liabilities and equity****(In thousands of reais)**

<b>Account code</b>	<b>Account description</b>	<b>Current quarter 06/30/2013</b>	<b>Prior year 12/31/2012</b>
2	Total liabilities	3,316,119	3,340,186
2.01	Current liabilities	807,105	863,276
2.01.01	Social and labor obligations	111,195	92,899
2.01.01.01	Social security obligations	29,283	21,019
2.01.01.02	Labor liabilities	81,912	71,880
2.01.02	Suppliers	489,390	575,587
2.01.02.01	Local suppliers	489,390	575,587
2.01.03	Taxes payable	45,408	40,489
2.01.03.01	Federal tax obligations	13,540	16,457
2.01.03.01.01	Income and social contribution tax payable	2,089	5,881
2.01.03.01.02	Other federal tax obligations	11,451	10,576
2.01.03.02	State tax obligations	29,563	22,944
2.01.03.03	Municipal tax obligations	2,305	1,088
2.01.04	Loans and financing	71,246	60,712
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2.01.05	Other liabilities	80,044	79,468
2.01.05.02	Other	80,044	79,468
2.01.05.02.01	Dividends and interest on equity payable	17,317	5,451
2.01.05.02.04	Rental	18,685	15,749
2.01.05.02.05	Key money	9,687	22,392
2.01.05.02.06	Other accounts payable	34,355	35,876
2.01.06	Provisions	9,822	14,121
2.01.06.01	Tax, social security, labor and civil provisions	4,711	4,223
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2.01.06.02.04	Provision for internal campaigns	861	0
2.01.06.02.06	Provision for sundry obligations	4,250	9,898
2.02	Non-current liabilities	217,265	212,251
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2.02.04.01	Tax, social security, labor and civil provisions	8,936	9,721
2.02.04.01.05	Provision for legal proceedings	8,936	9,721
2.03	Consolidated equity	2,291,749	2,264,659
2.03.01	Realized capital	908,639	908,639
2.03.02	Capital reserves	1,039,935	1,039,935
2.03.03	Revaluation reserves	13,034	13,127
2.03.04	Profit reserves	294,721	302,958
2.03.04.01	Legal reserve	14,375	14,375
2.03.04.02	Statutory reserve	280,346	280,346
2.03.04.08	Proposed additions dividends	0	8,237
2.03.05	Retained earnings (accumulated losses)	35,420	0

**Consolidated financial information / Income statement****(In thousands of reais)**

Account code	Account description	Current Quarter	YTD	Same Quarter	YTD
		04/01/2013 to 06/30/2013	01/01/2013 to 06/30/2013	for the prior year 04/01/2012 to 06/30/2012	01/01/2012 to 06/30/2012
3.01	Revenue from sale of products and/or services	1,538,969	2,927,411	1,322,672	2,558,972
3.01.01	Gross revenue from sale of products and/or services	1,604,091	3,042,496	1,375,186	2,662,033
3.01.02	Taxes on sales	-56,666	-99,732	-44,099	-86,378
3.01.03	Rebates	-8,456	-15,353	-8,415	-16,683
3.02	Cost of goods sold and/or services rendered	-1,115,931	-2,123,432	-935,612	-1,847,006
3.03	Gross profit	423,038	803,979	387,060	711,966
3.04	Operating income/expenses	-366,704	-723,244	-319,916	-620,607
3.04.01	Selling expenses	-278,613	-545,273	-241,654	-465,370
3.04.02	General and administrative expenses	-79,959	-159,676	-75,544	-145,895
3.04.02.01	Administrative	-40,954	-84,606	-45,160	-86,598
3.04.02.02	Depreciation and amortization	-39,005	-75,070	-30,384	-59,297
3.04.05	Other operating expenses	-8,132	-18,295	-2,718	-9,342
3.04.05.01	Extraordinary expenses	-8,132	-18,295	-2,718	-9,342
3.05	Income before financial income (expenses) and taxes	56,334	80,735	67,144	91,359
3.06	Financial income (expenses)	-3,048	-6,663	-1,396	418
3.06.01	Financial income	1,840	3,850	3,154	9,845
3.06.02	Financial expenses	-4,888	-10,513	-4,550	-9,427
3.07	Income before income taxes	53,286	74,072	65,748	91,777
3.08	Income and social contribution taxes	-13,016	-19,523	-16,415	-23,058
3.08.01	Current	-3,208	-3,194	-15,889	-21,548
3.08.02	Deferred	-9,808	-16,329	-526	-1,510
3.09	Net income from continuing operations	40,270	54,549	49,333	68,719
3.11	Consolidated income/loss for the period	40,270	54,549	49,333	68,719
3.11.01	Attributed to the parent company's shareholders	40,270	54,549	49,333	68,719
3.99	Earnings per share (Reais/share)				
3.99.01	Basic earnings per share				
3.99.01.01	Common shares	0.12189	0.16511	0.14932	0.20800
3.99.02	Diluted earnings per share				
3.99.02.01	Common shares	0.12189	0.16511	0.14932	0.20800

## Consolidated financial information / Statement of comprehensive income

(In thousands of reais)

Account code	Account description	Current Quarter	YTD	Same Quarter for the prior year	YTD
		04/01/2013 to 06/30/2013	01/01/2013 to 06/30/2013	04/01/2012 to 06/30/2012	01/01/2012 to 06/30/2012
4.01	Consolidated net income for the period	40,270	54,549	49,333	68,719
4.03	Consolidated comprehensive income for the period	40,270	54,549	49,333	68,719
4.03.01	Attributed to the parent company's shareholders	40,270	54,549	49,333	68,719



**Consolidated financial information / Cash flow statement – Indirect method****(In thousands of reais)**

<b>Account code</b>	<b>Account description</b>	<b>YTD – 01/01/2013 to 06/30/2013</b>	<b>Prior year accumulated 01/01/2012 to 06/30/2012</b>
6.01	Net cash from operating activities	39,565	-107,743
6.01.01	Cash from operations	170,957	163,324
6.01.01.01	Net income before income and social contribution taxes	74,072	91,778
6.01.01.02	Depreciation and amortization	75,070	59,297
6.01.01.03	Income from sale or disposal of fixed and intangible assets	1,938	995
6.01.01.04	Provision (reversal) for legal proceedings	2,215	572
6.01.01.05	Reversal (set up) of allowance doubtful accounts	-777	973
6.01.01.06	Interest expenses	8,789	8,033
6.01.01.07	Provision for inventory losses	9,650	1,676
6.01.02	Asset and liability variations	-122,681	-264,888
6.01.02.01	Accounts receivable	-20,958	-47,924
6.01.02.02	Inventories	-44,700	-87,462
6.01.02.03	Other current assets	22,221	-748
6.01.02.04	Long-term receivables	5,810	7,590
6.01.02.05	Suppliers	-86,197	-126,536
6.01.02.06	Salaries and social charges	18,297	13,013
6.01.02.07	Taxes, charges and contributions	2,040	-1,057
6.01.02.08	Other liabilities	-22,129	-23,552
6.01.02.9	Rental payable	2,935	1,788
6.01.03	Other	-8,711	-6,179
6.01.03.01	Income and social contribution taxes paid	-8,711	-6,179
6.02	Net cash used in investing activities	-111,887	-88,343
6.02.01	Acquisition of fixed and intangible assets	-112,084	-89,496
6.02.02	Receivables for sale of fixed assets	197	1,153
6.03	Net cash from financing activities	-21,084	-18,958
6.03.01	Financing raised	26,121	26,562
6.03.02	Repayment of financing	-27,688	-25,650
6.03.03	Interest paid	-6,529	-7,229
6.03.04	Interest on equity and dividends paid	-12,988	-12,641
6.05	Increase (decrease) in cash and cash equivalents	-93,406	-215,044
6.05.01	Opening balance of cash and cash equivalents	166,963	339,971
6.05.02	Closing balance of cash and cash equivalents	73,557	124,927

**Consolidated financial information / Statement of changes in equity – 01/01/2013 to 06/30/2013****(In thousands of reais)**

<b>Account code</b>	<b>Account description</b>	<b>Paid-up capital</b>	<b>Capital reserve, options granted and treasury shares</b>	<b>Income reserve</b>	<b>Retained earnings (accumulated losses)</b>	<b>Other comprehensive income</b>	<b>Equity</b>	<b>Non-controlling interest</b>	<b>Consolidated equity</b>
5.01	Opening balances	908,639	1,039,935	316,085	0	0	2,264,659	0	2,264,659
5.03	Adjusted opening balances	908,639	1,039,935	316,085	0	0	2,264,659	0	2,264,659
5.04	Capital transactions with shareholders	0	0	-8,237	-19,222	0	-27,459	0	-27,459
5.04.07	Interest on equity capital	0	0	0	-19,400	0	-19,400	0	-19,400
5.04.08	Interest on equity (IOE) for 2012 approved by the Shareholder's Annual Meeting (AGO) hold on April 29, 2013	0	0	-8,237	0	0	-8,237	0	-8,237
5.04.09	Interest on equity - Lapsed	0	0	0	178	0	178	0	178
5.05	Total comprehensive income	0	0	0	54,549	0	54,549	0	54,549
5.05.01	Net income for the period	0	0	0	54,549	0	54,549	0	54,549
5.06	Internal changes in equity	0	0	-93	93	0	0	0	0
5.06.02	Realization of revaluation reserve	0	0	-141	141	0	0	0	0
5.06.03	Taxes on realization of revaluation reserve	0	0	48	-48	0	0	0	0
5.07	Closing balances	908,639	1,039,935	307,755	35,420	0	2,291,749	0	2,291,749

**Consolidated financial information / Statement of changes in equity – 01/01/2012 to 06/30/2012****(In thousands of reais)**

<b>Account code</b>	<b>Account description</b>	<b>Paid-up capital</b>	<b>Capital reserve, options granted and treasury shares</b>	<b>Income reserve</b>	<b>Retained earnings (accumulated losses)</b>	<b>Other comprehensive income</b>	<b>Equity</b>	<b>Non-controlling interest</b>	<b>Consolidated equity</b>
5.01	Opening balances	908,639	1,039,935	252,600	0	0	2,201,174	0	2,201,174
5.03	Adjusted opening balances	908,639	1,039,935	252,600	0	0	2,201,174	0	2,201,174
5.04	Capital transactions with shareholders	0	0	-9,738	-25,369	0	-35,107	0	-35,107
5.04.07	Interest on equity capital	0	0	0	-25,500	0	-25,500	0	-25,500
5.04.08	Interest on equity (IOE) for 2011 approved by the Shareholder's Annual Meeting (AGO) hold on April 27, 2012	0	0	-9,738	0	0	-9,738	0	-9,738
5.04.09	Interest on equity – Lapsed	0	0	0	131	0	131	0	131
5.05	Total comprehensive income	0	0	0	68,719	0	68,719	0	68,719
5.05.01	Net income for the period	0	0	0	68,719	0	68,719	0	68,719
5.06	Internal changes in equity	0	0	-101	101	0	0	0	0
5.06.02	Realization of revaluation reserve	0	0	-153	153	0	0	0	0
5.06.03	Taxes on realization of revaluation reserve	0	0	52	-52	0	0	0	0
5.07	Closing balances	908,639	1,039,935	242,761	43,451	0	2,234,786	0	2,234,786

**Consolidated financial information / Statement of value added****(In thousands of reais)**

<b>Account code</b>	<b>Account description</b>	<b>YTD – 01/01/2013 to 06/30/2013</b>	<b>Prior year accumulated 01/01/2012 to 06/30/2012</b>
7.01	Revenues	3,027,962	2,644,631
7.01.01	Sales of goods, products and services	3,027,085	2,645,284
7.01.02	Other income	100	320
7.01.04	Set up/reversal of allowance for doubtful accounts	777	-973
7.02	Input products acquired from third parties	-2,121,886	-1,811,325
7.02.01	Cost of products, goods and services sold	-1,982,151	-1,694,534
7.02.02	Materials, energy, third-party services and others	-138,755	-116,327
7.02.03	Loss/recovery of asset values	-980	-464
7.03	Gross value added	906,076	833,306
7.04	Retentions	-75,070	-59,297
7.04.01	Depreciation, amortization and exhaustion	-75,070	-59,297
7.05	Net value added produced by the entity	831,006	774,009
7.06	Value added received in transfer	3,850	9,845
7.06.02	Financial income	3,850	9,845
7.07	Total value added to be distributed	834,856	783,854
7.08	Distribution of value added	834,856	783,854
7.08.01	Personnel	319,962	269,043
7.08.01.01	Direct remuneration	261,295	210,213
7.08.01.02	Benefits	38,405	42,629
7.08.01.03	FGTS	20,262	16,201
7.08.02	Taxes, charges and contributions	307,566	321,004
7.08.02.01	Federal	108,305	115,796
7.08.02.02	State	194,666	201,704
7.08.02.03	Municipal	4,595	3,504
7.08.03	Remuneration of third-party capital	152,780	125,088
7.08.03.01	Interest	48,896	41,381
7.08.03.02	Rental	103,884	83,707
7.08.04	Equity remuneration	54,548	68,719
7.08.04.01	Interest on equity	19,400	25,500
7.08.04.03	Retained earnings (accumulated losses) for the period	35,148	43,219

## EARNINGS RELEASE 2Q13

São Paulo, August 8<sup>th</sup>, 2013. RaiaDrogasil S.A. (BM&FBovespa: RADL3) announces today its results for the 2<sup>nd</sup> quarter of 2013 (2Q13). The consolidated quarterly information of RaiaDrogasil S.A. for the period ended June 30<sup>th</sup>, 2013 were prepared in accordance with IFRS and were reviewed by our independent auditors in accordance with Brazilian and international standards of auditing. Such financial statements were prepared in Reals and all growth rates are related to the same period of 2012.

As a result of the creation of RaiaDrogasil, we incurred both in 2013 and in 2012 on certain non-recurring expenses related to the integration and to the alignment of certain accounting practices between the entities. To facilitate a better understanding and analysis of our operating performance, we are supplementally presenting adjusted results for 2013 and 2012 excluding the effects of non-recurring expenses.

In April and May we recorded a reduction in social charges on labor, a line which was then classified as part of Taxes, Discounts and Returns since it was calculated as a percentage of revenues. In order to maintain historical comparability, we reclassified such charges to Sales Expenses.

### HIGHLIGHTS:

- **Drugstores: 906 stores in operation (25 openings and 10 closures)**
- **Gross Revenues: R\$ 1.6 billion, 16.6% of growth (10.2% for same-store sales)**
- **Gross Margin: 27.0% of gross revenues, a 1.1 percentage point margin decrease**
- **Adjusted EBITDA: R\$ 103.5 million, an increase of 3.2%**
- **Adjusted EBITDA Margin: 6.5%, a 0.8 percentage point decrease**
- **Adjusted Net Income: R\$ 58.6 million, 3.7% of net margin**

RADL3: R\$ 19.55/share

Number of Shares: 330,386,000

Market Cap: R\$ 6,459 million

Closing: August 7<sup>th</sup>, 2013

#### IR Contacts:

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Corina Steindler

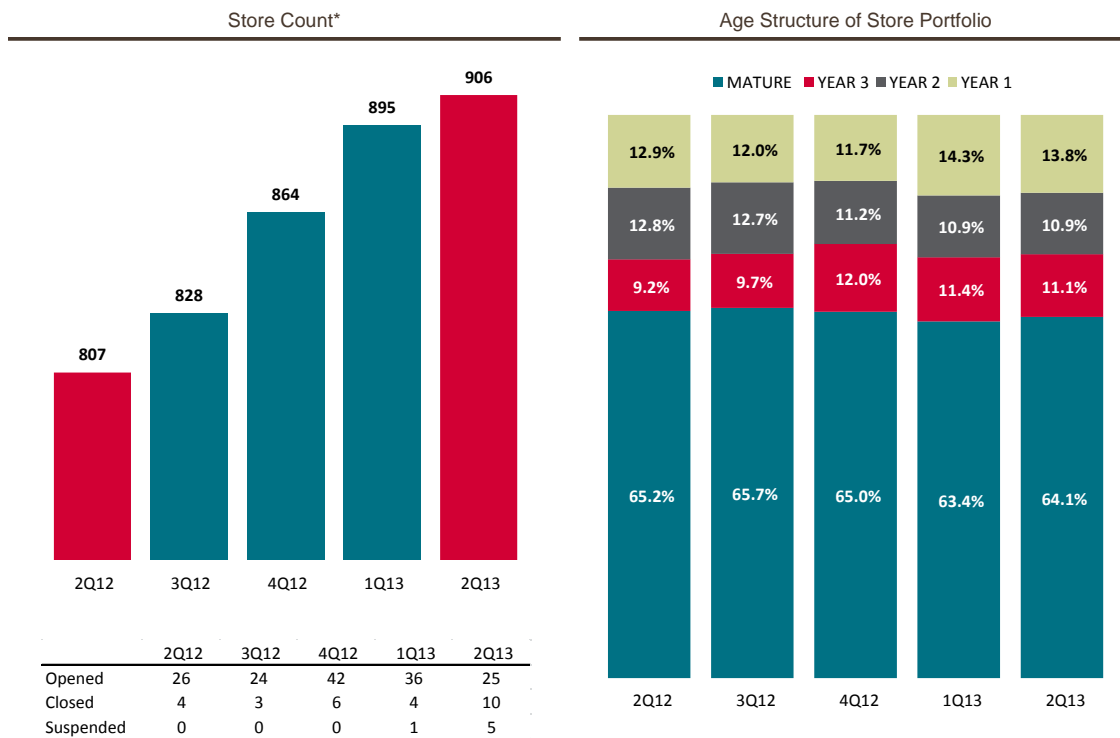
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Combined Summary	2Q12	3Q12	4Q12	1Q13	2Q13
<i>(R\$ thousand)</i>					
# of Stores (end of period)	807	828	864	895	906
Store Openings	26	24	42	36	25
Store Closures	4	3	6	4	10
Suspended Stores	0	0	0	1	5
# of Stores (average)	795	819	843	879	897
Head Count	19,383	19,927	20,113	20,274	21,195
Pharmacist Count	2,789	2,875	3,004	3,073	3,207
# of Tickets	31,193	32,360	32,205	30,958	33,596
Gross Revenues	1,375,186	1,451,823	1,479,979	1,438,405	1,604,091
Gross Profit (Adjusted)	387,060	380,105	400,578	382,340	433,760
% of Gross Revenues	28.1%	26.2%	27.1%	26.6%	27.0%
EBITDA (Adjusted)	100,246	81,144	83,094	66,165	103,472
% of Gross Revenues	7.3%	5.6%	5.6%	4.6%	6.5%
Net Income (Adjusted)	51,128	37,030	34,784	26,486	58,634
% of Gross Revenues	3.7%	2.6%	2.4%	1.8%	3.7%

## STORE DEVELOPMENT

We ended the quarter with a total of 906 stores in operation. We opened 25 new stores and closed ten stores in the quarter. Additionally, we reopened a previously suspended store and temporarily suspended operations at five other stores for rebranding.



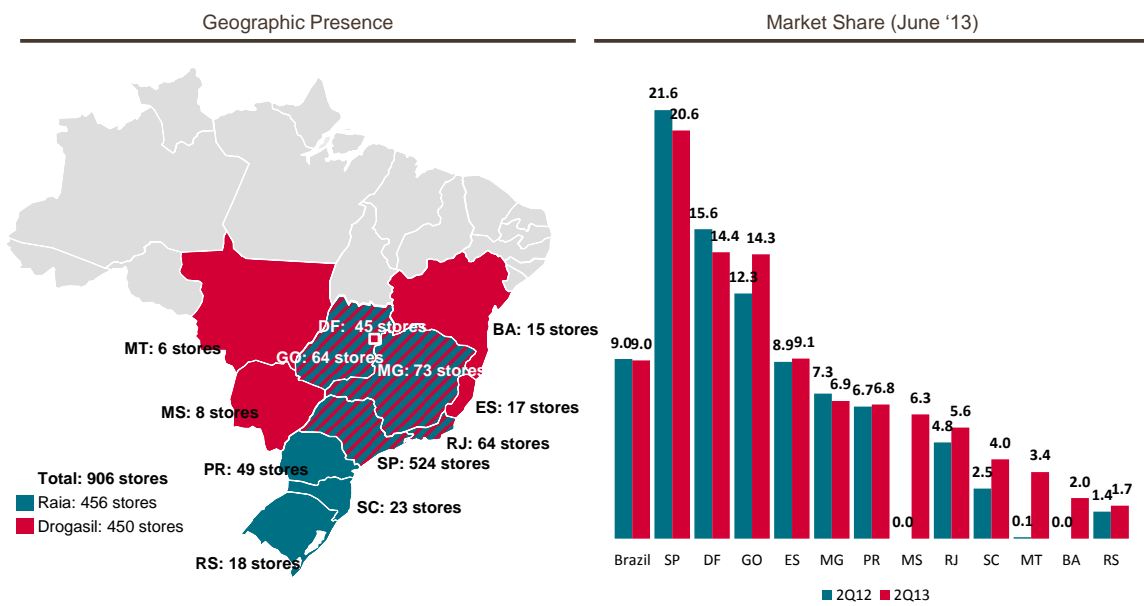
\* Does not include suspended stores, which have been temporarily closed to be rebranded.

At the end of the period, 35.9% of our stores were still in the process of maturation, and had not yet reached their full potential in terms of revenues and profitability.

We closed a total of 14 stores in the 1H13 as part of a portfolio optimization program that is expected to be concluded in 2013. We estimate that, by year-end, we will have closed a total of 20 to 25 stores in 2013.

We recorded a national market share of 9.0% in June, in line with the previous year. Our main highlights have been Goiás, with a market share gain of 2.0 percentage points fueled by our acquisition of 26 Santa Marta stores, and Rio de Janeiro, where we recorded a market share gain of 0.8 percentage point. We also highlight our successful entry in Bahia, Mato Grosso and Mato Grosso do Sul, where we reached market shares of 2.0%, 3.4% and 6.3%, respectively, and our progress in Santa Catarina, a recent market where we gained 1.5 percentage points. Finally, we lost 1.2 percentage points of market share in the Federal District (Brasília), where we have not opened stores over the last two years, 1.0 percentage point in São Paulo and 0.4 percentage point in Minas Gerais.

The following chart illustrates our geographic presence and market shares in the states where we operate.

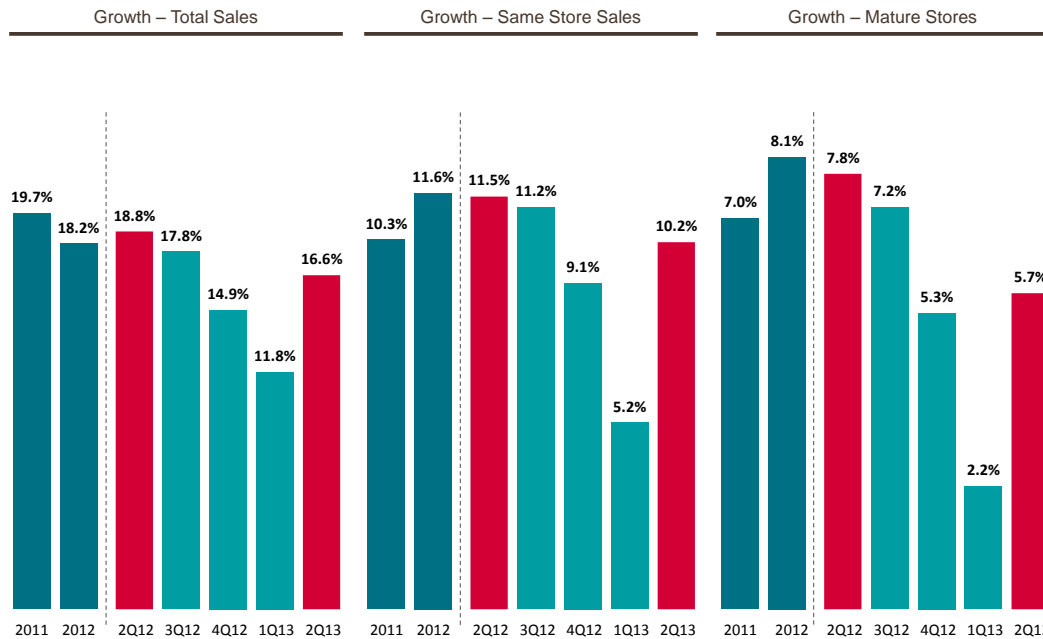


State	Market Share (%)
Brazil	100.0%
SP	27.4%
DF	2.6%
GO	3.5%
ES	2.0%
MG	10.4%
PR	6.0%
MS	1.2%
RJ	12.7%
SC	3.8%
MT	1.2%
BA	4.7%
RS	7.2%

Source: IMS Health

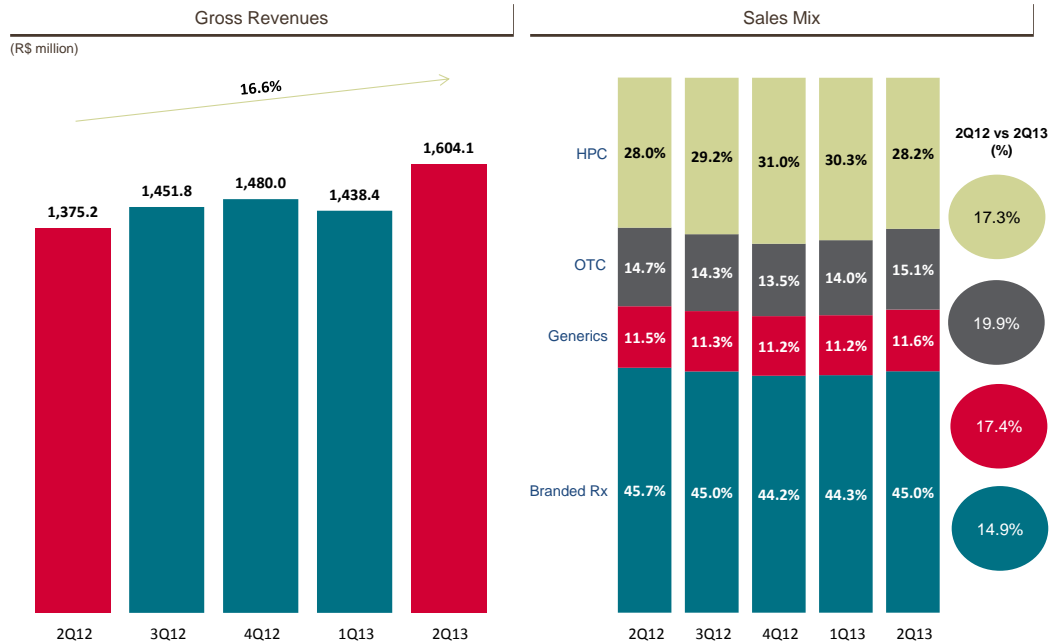
## GROSS REVENUES

We recorded gross revenues of R\$ 1,604.1 million, a 16.6% increase over 2012. Excluding the stores that have been closed or suspended from the comp base, our growth would have been 18.1%, an impact of 1.5 percentage point.



Our same-stores grew 10.2%, while our mature stores grew 5.7% in the 2Q13. It is important to highlight that we recorded a positive calendar effect in the quarter of 0.7% when compared to 2012 due to the fact that the Easter holiday fell in the 1Q13.

Other factors that affected our growth in the quarter were, on the one hand the civil unrest that happened in June all over the Country, and on the other hand the strong flu season recorded in April and May, which turned OTC into the highlight category of the quarter, with 19.9% of growth, an increase of 0.4 percentage point in the sales mix when compared to the previous year, as shown in the chart below.



Finally, we also recorded expressive growth in Generics (17.4%) and in HPC (17.3%), which increased their participation in our sales mix by 0.1 percentage point and by 0.2 percentage point, respectively.

## GROSS PROFIT

We recorded a gross margin of 27.0% in the quarter, a 1.1 percentage point contraction.

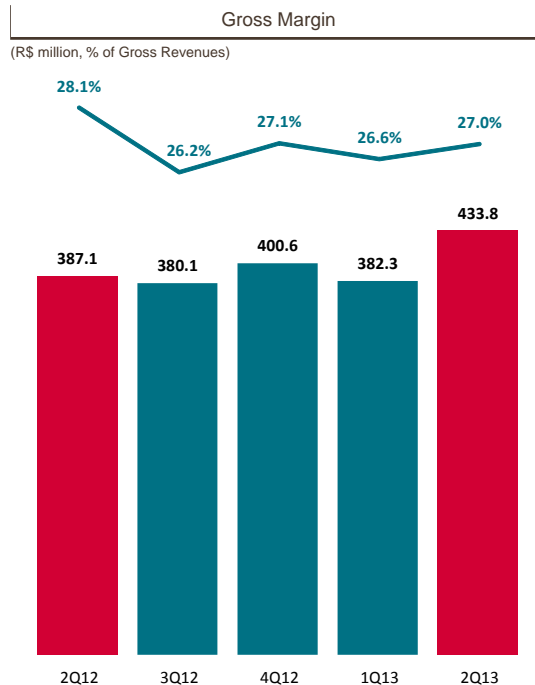
We implemented in the quarter a change in purchasing strategy that caused a transitory gross margin loss of 0.4 percentage point in the quarter. Additionally, our margin was also affected by the change in taxation undertaken in the 3Q12, which increased our tax burden and caused a loss of 0.4 percentage point in the 2Q13, and by trade allowances related to the 1Q12 that were booked in the 2Q12, when our post-merger supplier renegotiations had been concluded, which artificially increased our gross margin comp base.

The change effected to our purchasing strategy consisted in the incorporation of a significant portion of off-invoice purchasing discounts, especially in Generics, to our on-invoice purchasing price. Although the economic impact in regime is neutral, there is a transitory loss as we cease to book those discounts as trade allowances and as the new, lower replenishment cost is yet to be fully reflected in our cost of goods sold under the average cost method. As our inventories rotate, the margins will normalize, which is expected to happen already in the 3Q13.

We believe this change is important in order to eliminate trade allowance collection delays from suppliers, to reduce margin volatility, since trade allowances used to be directly related to our purchasing volume, and to allow us to reduce inventories and increase our bargaining power with suppliers by being able to cease purchases whenever convenient without penalizing our gross margins.



Finally, the government of São Paulo issued a decree on April 16<sup>th</sup>, 2013 that allows the tax authorities to notify manufacturers that sell to wholly-owned distribution companies in order to shift their point of tax collection from the manufacturer to the distribution company. Since the increase in our tax burden is due to manufacturers that sell under a low transfer price to their wholly-owned distributors to achieve a tax break, we believe this decree has the potential of neutralizing our margin losses, depending on which manufacturers will have their tax regime changed. However, as the government is taking longer than expected to notify our suppliers and to implement the change, we believe our margin will be fully normalized only in the beginning of 2014.



## SALES EXPENSES

Sales expenses totaled R\$ 289.8 million, amounting to 18.1% of gross revenues, a 0.5 percentage point increase when compared to the 2Q12.

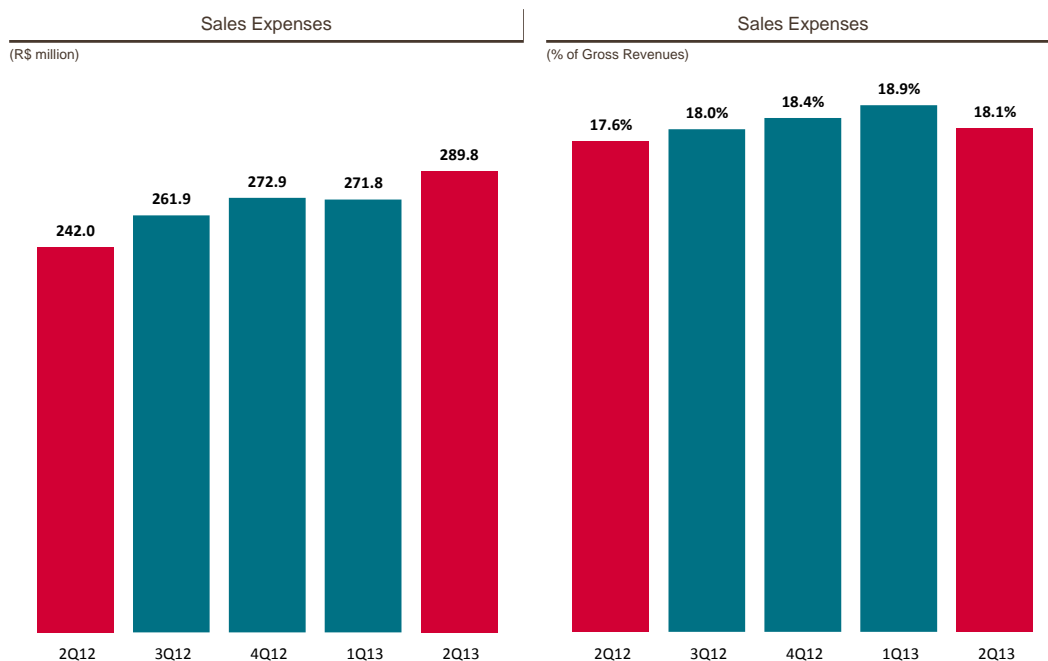
Our sales expenses increased 0.5 percentage point over the 2Q12 due to structural factors such as inflation pressures on rentals (0.2 percentage point), as well as to transitory pressures, including the opening of a new distribution center in the 4Q12 (0.1 percentage point) and the pressure from new stores openings (0.2 percentage point), as we opened 61 stores in the 1H13 versus only 35 in the same period of 2012.

We also have reclassified the variable compensation allowance related to store personnel from G&A to sales expenses, which represented an expense increase of 0.1 percentage point that was fully offset by reductions in other expenses.

We achieved a 0.3 percentage point sales expenses dilution when compared to the 4Q12, as our logistics expenses have been partially absorbed by our growth (0.1 percentage point) and as we diluted personnel expenses (0.2 percentage point) through a reduction in social charges recorded in April and in May.

The government issued a provisional measure (MP 601) last December reducing social charges for several retail sectors to 1% of gross revenues (instead of 20% of payroll expenses), which became effective in April. However, since this provisional measure expired as it failed to be voted by the Congress on time, our social charges on payroll returned to their historical levels already in June.

It is important to mention that the Brazilian Congress passed on July 11<sup>th</sup> a provisional measure (MP 610), now converted into a law, which reinstated the reduction in social charges for several retail sectors, not including drugstores. Our trade associations are in talks with authorities aiming at reinstating our reduction in social charges as intended by the Government in the original provisional measure, which at the moment remains uncertain. As a result of the ongoing discussions, we have not yet reversed the reduction in social charges allowance pursued in the 1Q13. If the conversations prove fruitless, we will book an allowance of R\$ 9.4 million, of which R\$ 5.9 are from previous years.

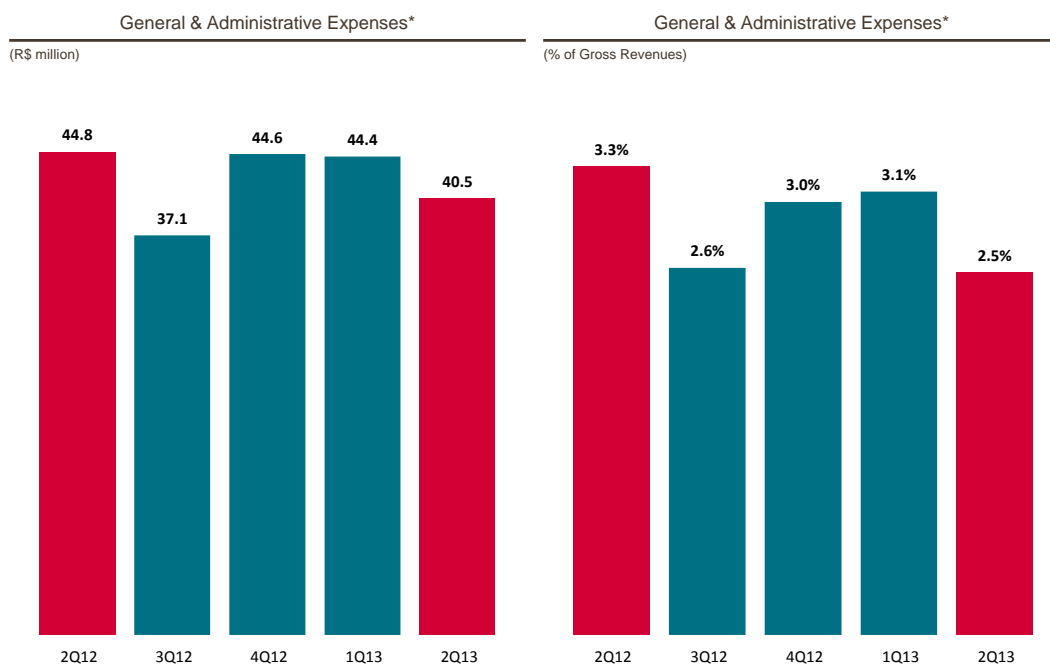


## GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses amounted to R\$ 40.5 million in the quarter, equivalent to 2.5% of our gross revenues, a 0.7 percentage point decrease when compared to 2012.

In the 2Q13 we recorded a lower compensation allowance when compared to the 2Q12 (0.5 percentage point) due to a partial reclassification to sales expenses (0.1 percentage point) and to the fact that the results obtained in the 1H13 are below our compensation targets (0.4 percentage point). Additionally, the reduction in social charges for our administrative personnel recorded in April and May generated an expense reduction of 0.1 percentage point.

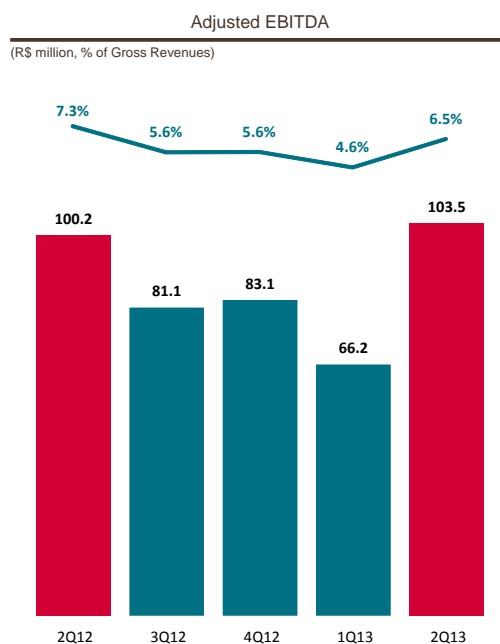
It is important to highlight that we recorded an expense reduction of R\$ 3.9 million when compared to the 1Q13, which was due to a lower variable compensation allowance (R\$ 2.2 million), to the reduction in social charges (R\$ 1.6 million) and to other expense reductions (R\$ 0.1 million).



\* Excludes R\$ 8.1 million of non-recurring expenses recorded in the 2Q13 and R\$ 2.7 million in the 2Q12.

## EBITDA

We reached R\$ 103.5 million of EBITDA, an increase of 3.2% and a margin reduction of 0.8 percentage point.



Our EBITDA margin reduction was due to a contraction in gross margin of 1.1 percentage point, which was partially offset by an expense dilution of 0.3 percentage point.

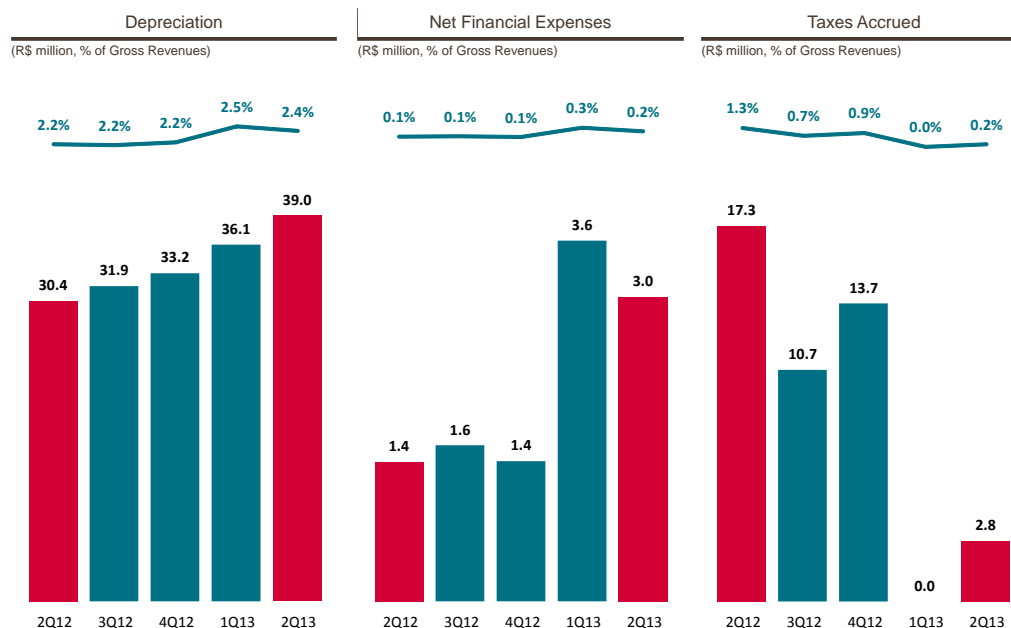
Stores in the opening process, closed and suspended stores reduced the EBITDA by R\$ 11.0 million in the 2Q13. Therefore, the 845 stores that were already in operation since the end of 2012 (864 stores at year-end, less 19 stores closed or suspended) produced an adjusted EBITDA of R\$ 114.5 million, equivalent to an EBITDA margin of 7.4% of the revenues achieved by those stores in the quarter.

## DEPRECIATION, FINANCIAL EXPENSES AND INCOME TAXES

Financial expenses increased by 0.1 percentage point, mainly due to our lower average cash position when compared to that of the 2Q12.

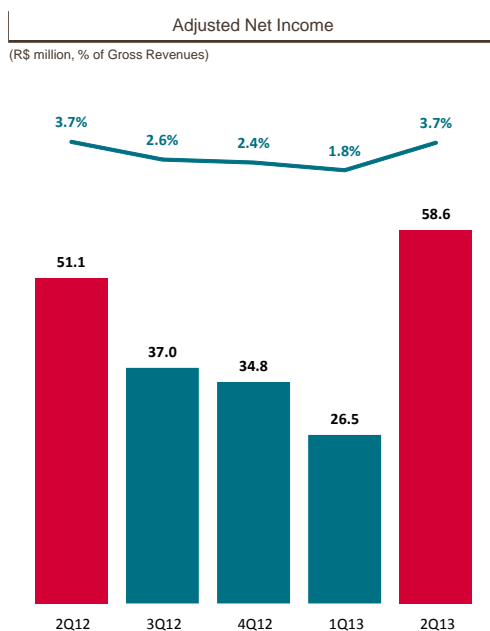
Depreciation totaled R\$ 39.0 million, or 2.4% of gross revenues, and increased due to the acceleration on the store openings since the end of 2012.

The tax shield from goodwill amortization represented R\$ 13.0 million in the quarter, reducing taxes accrued by 1.1 percentage point, from 1.3% in the 2Q12 to 0.2% in this quarter. It is important to mention that the goodwill amortization is reflected in our adjusted net income from the 4Q12 onwards.



## ADJUSTED NET INCOME

We recorded an adjusted net income of R\$ 58.6 million in the quarter, a net margin of 3.7%, according to the chart below:



Our net margin remained at the same level of the previous year as our lower EBITDA margin (0.8 percentage point) and the increases both in depreciation (0.2 percentage point) and in financial expenses (0.1 percentage point) were offset by the tax shield from the goodwill amortization.

## NON-RECURRING EXPENSES

In the 2Q13 we incurred R\$ 8.1 million in non-recurring expenses, according to the table below:

<u>Adjustments</u> (R\$ million)	<u>Gross Profit</u>	<u>SG&amp;A</u>	<u>EBITDA</u>	<u>D&amp;A and Income Tax</u>	<u>Net Profit</u>
<b>Integration Expenses</b>					
Consulting		(1.9)	(1.9)	0.7	(1.3)
Legal and Accounting		(0.8)	(0.8)	0.3	(0.6)
Farmácia Popular Program		(3.7)	(3.7)	1.3	(2.5)
Store Closures		(1.6)	(1.6)	0.5	(1.0)
<b>Total</b>	<b>0.0</b>	<b>(8.1)</b>	<b>(8.1)</b>	<b>2.7</b>	<b>(5.3)</b>

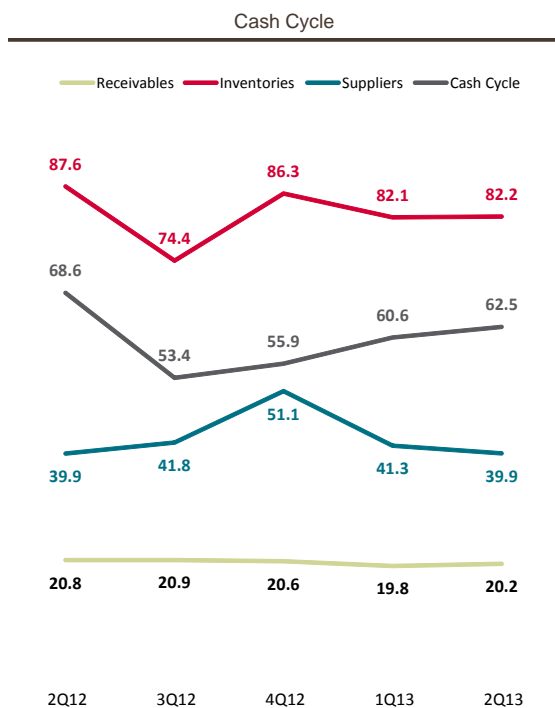
We booked R\$ 1.9 million in consulting expenses, R\$ 0.8 million in legal and accounting expenses related to the incorporation of Raia, and also R\$ 1.6 million in write-offs related to store closures.

We booked R\$ 3.7 million in expenses related to Farmacia Popular, a government program in which selected drugs are sold with little or no co-pays, as the government subsidizes the cost. Due to the fact that all Droga Raia stores lost their licenses to sell under the program after the incorporation and that it takes months to reclaim the licenses, we decided to assume the cost of the program during that transition in order to minimize disruptions to our clients. This expense has already started to decline as Droga Raia's stores are progressively getting relicensed (from R\$ 5.5 million in the 1Q13 to R\$ 3.7 million in the 2Q13).

## CASH CYCLE

Cash cycle was reduced by 6.1 days in the 2Q13.

Inventories decreased by 5.4 days in the quarter, reflecting a lower forward buying when compared to 2012, while days of suppliers remained in line with the 2Q12. Finally, receivables decreased by 0.6 days as we discounted R\$ 10.9 million in receivables to fulfill our short-term financing needs.



## CASH FLOW

We recorded a cash consumption of R\$ 31.4 million in the quarter, versus R\$ 39.2 million in the 2Q12.

We generated R\$ 99.6 million in resources from operations, as opposed to R\$ 95.2 million in the 2Q12, which corresponded to 6.2% of our gross revenues. We invested R\$ 71.0 million in working capital, including R\$ 11.7 million in ICMS tax credits recovery. As a result, our cash flow before investments amounted to R\$ 28.5 million, versus a cash generation of R\$ 10.6 million in the 2Q12.

Fixed asset investments amounted to R\$ 59.9 million in the quarter, versus R\$ 49.8 million in the 2Q12, including R\$ 34.9 million in store development, R\$ 17.4 million in existing stores renovation, and R\$ 7.6 million in infrastructure.

We accrued R\$ 16.0 million of interest on equity in the quarter.

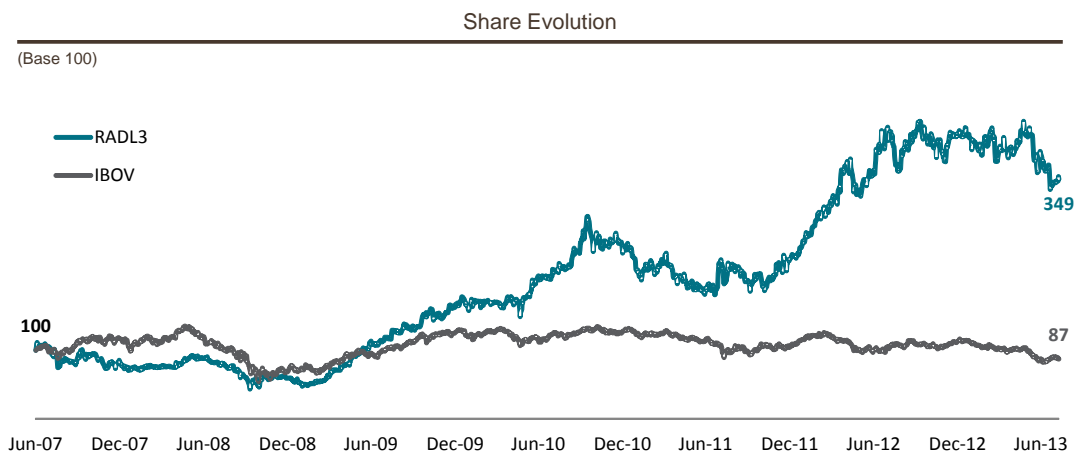
<b>Cash Flow</b>	<b>2Q13</b>	<b>2Q12</b>
<i>(R\$ million)</i>		
<b>Adjusted EBT</b>	<b>61.4</b>	<b>68.5</b>
(-) Non-Recurring Expenses	(8.1)	(2.7)
(-) Income Tax	(1.0)	(3.5)
(+) Depreciation	39.0	30.4
(-) Other Adjustments	8.3	2.6
<b>Resources from Operations</b>	<b>99.6</b>	<b>95.2</b>
Cash Cycle*	(96.5)	(112.8)
ICMS Recovery	11.7	-
Others	13.7	28.2
<b>Cash Flow Before Investments</b>	<b>28.5</b>	<b>10.6</b>
<b>Investments</b>	<b>(59.9)</b>	<b>(49.8)</b>
<b>Total Cash Flow</b>	<b>(31.4)</b>	<b>(39.2)</b>

\* Cash cycle includes variation in accounts receivables, inventories and suppliers

\*\* Does not include financing cash flow

## CAPITAL MARKETS

Considering our share price on August 7<sup>th</sup> of R\$ 19.55, we have posted a negative return of 15.3% in the year, a superior performance than the IBOVESPA, that was down by 22.2% over the same period. In the 2Q13, our average daily trading volume was of R\$ 22.7 million.



Since the IPO of Drogasil, we achieved a cumulative increase of 249.1% when compared to a negative return of 12.8% of the IBOVESPA over the same period, a compound annual return of 20.6% in the period.

Considering the IPO of Raia in December of 2010, the cumulative return in the period amounted to 86.6% when compared to a decrease of 30.2% by the IBOVESPA, a compounded annual return of 26.6%. These figures do not include dividends and interest on own capital paid over the period.

<b>Adjusted Income Statement</b> <i>(R\$ thousand)</i>	<b>2Q12</b>	<b>2Q13</b>	<b>6M12</b>	<b>6M13</b>
<b>Gross Revenues</b>	<b>1,375,186</b>	<b>1,604,091</b>	<b>2,662,033</b>	<b>3,042,496</b>
Taxes, Discounts and Returns	(52,514)	(54,400)	(103,061)	(104,364)
<b>Net Revenues</b>	<b>1,322,672</b>	<b>1,549,691</b>	<b>2,558,972</b>	<b>2,938,133</b>
Cost of Goods Sold	(935,612)	(1,115,931)	(1,845,397)	(2,122,033)
<b>Gross Profit</b>	<b>387,060</b>	<b>433,760</b>	<b>713,575</b>	<b>816,100</b>
Operational (Expenses) Revenues				
Sales	(241,982)	(289,794)	(466,383)	(561,555)
General and Administrative	(44,832)	(40,495)	(85,585)	(84,908)
Other Operational Expenses, Net				
<b>Operational Expenses</b>	<b>(286,814)</b>	<b>(330,288)</b>	<b>(551,968)</b>	<b>(646,463)</b>
<b>EBITDA</b>	<b>100,246</b>	<b>103,472</b>	<b>161,607</b>	<b>169,637</b>
Depreciation and Amortization	(30,384)	(39,005)	(59,297)	(75,070)
<b>Operational Earnings before Financial Results</b>	<b>69,862</b>	<b>64,467</b>	<b>102,310</b>	<b>94,567</b>
Financial Expenses	(4,549)	(4,888)	(9,426)	(10,512)
Financial Revenues	3,154	1,840	9,845	3,850
<b>Financial Expenses/Revenues</b>	<b>(1,395)</b>	<b>(3,048)</b>	<b>419</b>	<b>(6,662)</b>
<b>Earnings before Income Tax and Social Charges</b>	<b>68,467</b>	<b>61,419</b>	<b>102,729</b>	<b>87,905</b>
Income Tax and Social Charges	(17,339)	(2,785)	(26,781)	(2,785)
<b>Net Income</b>	<b>51,128</b>	<b>58,634</b>	<b>75,947</b>	<b>85,120</b>



<b>Income Statement</b>	<b>2Q12</b>	<b>2Q13</b>	<b>6M12</b>	<b>6M13</b>
<i>(R\$ thousand)</i>				
<b>Gross Revenues</b>	<b>1.375.186</b>	<b>1.604.091</b>	<b>2.662.033</b>	<b>3.042.496</b>
Taxes, Discounts and Returns	(52.514)	(65.122)	(103.061)	(115.085)
<b>Net Revenues</b>	<b>1.322.672</b>	<b>1.538.969</b>	<b>2.558.972</b>	<b>2.927.411</b>
Cost of Goods Sold	(935.612)	(1.115.931)	(1.847.006)	(2.123.432)
<b>Gross Profit</b>	<b>387.060</b>	<b>423.038</b>	<b>711.966</b>	<b>803.979</b>
Operational (Expenses) Revenues				
Sales	(241.654)	(278.613)	(465.370)	(545.273)
General and Administrative	(45.160)	(40.954)	(86.598)	(84.606)
Other Operational Expenses, Net	(2.718)	(8.132)	(9.342)	(18.295)
<b>Operational Expenses</b>	<b>(289.532)</b>	<b>(327.699)</b>	<b>(561.310)</b>	<b>(648.174)</b>
<b>EBITDA</b>	<b>97.528</b>	<b>95.339</b>	<b>150.656</b>	<b>155.805</b>
Depreciation and Amortization	(30.384)	(39.005)	(59.297)	(75.070)
<b>Operational Earnings before Financial Results</b>	<b>67.144</b>	<b>56.334</b>	<b>91.359</b>	<b>80.735</b>
Financial Expenses	(4.550)	(4.888)	(9.427)	(10.513)
Financial Revenues	3.154	1.840	9.845	3.850
<b>Financial Expenses/Revenues</b>	<b>(1.396)</b>	<b>(3.048)</b>	<b>418</b>	<b>(6.663)</b>
<b>Earnings before Income Tax and Social Charges</b>	<b>65.748</b>	<b>53.286</b>	<b>91.777</b>	<b>74.072</b>
Income Tax and Social Charges	(16.415)	(13.016)	(23.058)	(19.523)
<b>Net Income</b>	<b>49.333</b>	<b>40.270</b>	<b>68.719</b>	<b>54.549</b>

**Assets****2Q12****2Q13***(R\$ thousand)*

## Current Assets

Cash and Cash Equivalents	124,927	73,557
Accounts Receivable	314,956	355,570
Inventories	900,762	1,008,445
Taxes Receivable	91,496	67,939
Other Accounts Receivable	99,178	118,743
Following Fiscal Year Expenses	14,772	12,876
	<u>1,546,091</u>	<u>1,637,130</u>

## Non-Current Assets

Deposit in Court	9,987	9,851
Taxes Receivable	25,444	10,515
Other Credits	1,042	868
Property, Plant and Equipment	397,236	499,337
Intangible	<u>1,128,613</u>	<u>1,158,418</u>
	<u>1,562,322</u>	<u>1,678,989</u>

## ASSETS

3,108,4133,316,119

<b>Liabilities and Shareholder's Equity</b>	<b>2Q12</b>	<b>2Q13</b>
<i>(R\$ thousand)</i>		
<b>Current</b>		
Suppliers	409,832	489,390
Loans and Financing	64,443	71,246
Salaries and Social Charges Payable	105,472	111,195
Taxes Payable	49,165	45,408
Dividend and Interest on Equity	22,599	17,317
Provision for Lawsuits	2,192	4,618
Other Accounts Payable	54,617	67,931
	<u>708,320</u>	<u>807,105</u>
<b>Non-Current Assets</b>		
Loans and Financing	99,583	121,620
Provision for Lawsuits	4,585	8,936
Income Tax and Social Charges deferred	53,174	80,302
Other Accounts Payable	7,965	6,407
	<u>165,307</u>	<u>217,265</u>
<b>Shareholder's Equity</b>		
Common Stock	908,639	908,639
Capital Reserves	1,039,935	1,039,935
Revaluation Reserve	13,224	13,034
Income Reserves	229,537	294,721
Accrued Income	43,451	35,420
	<u>2,234,786</u>	<u>2,291,749</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<u>3,108,413</u>	<u>3,316,119</u>

	2Q12	2Q13	6M12	6M13
<b>Cash Flow</b>				
<b>Earnings before Income Tax and Social Charges</b>	<b>65,748</b>	<b>53,286</b>	<b>91,778</b>	<b>74,072</b>
<b>Adjustments</b>				
Depreciations and Amortization	30,384	39,005	59,297	75,070
P,P&E and Intangible Assets residual value	747	1,079	995	1,938
Provisioned Lawsuits	1,269	997	572	2,215
Provisioned Inventories Loss	578	6,453	1,676	9,650
Allowance for Doubtful Accounts	(31)	(258)	973	(777)
Interest Expenses	3,747	4,319	8,033	8,789
	<b>102,442</b>	<b>104,881</b>	<b>163,324</b>	<b>170,957</b>
<b>Assets and Liabilities variation</b>				
Accounts Receivable	(36,149)	(21,957)	(47,924)	(20,958)
Inventories	9,273	(107,431)	(87,462)	(44,700)
Other Short Term Assets	24,928	15,847	(748)	22,221
Long Term Assets	(10,262)	318	7,590	5,810
Suppliers	(85,891)	32,926	(126,536)	(86,197)
Salaries and Social Charges	20,128	17,927	13,013	18,297
Taxes Payable	(2,527)	4,622	(1,057)	2,040
Other Liabilities	(5,454)	(15,079)	(23,552)	(22,129)
Rent Payable	1,350	1,790	1,788	2,935
<b>Cash from Operations</b>	<b>17,838</b>	<b>33,844</b>	<b>(101,564)</b>	<b>48,276</b>
Income Tax and Social Charges Paid	(3,533)	(978)	(6,179)	(8,711)
<b>Net Cash from (invested) Operational Activities</b>	<b>14,305</b>	<b>32,866</b>	<b>(107,743)</b>	<b>39,565</b>
<b>Investment Activities Cash Flow</b>				
P,P&E and Intangible Acquisitions	(50,951)	(60,092)	(89,496)	(112,084)
P,P&E Sale Payments	1,152	154	1,153	197
<b>Net Cash from Investment Activities</b>	<b>(49,799)</b>	<b>(59,938)</b>	<b>(88,343)</b>	<b>(111,887)</b>
<b>Financing Activities Cash Flow</b>				
Funding	16,236		26,562	26,121
Payments	(10,158)	(10,857)	(25,650)	(27,688)
Interest Paid	(2,457)	(2,533)	(7,229)	(6,529)
Interest on Equity and Dividends Paid	(12,641)	(12,989)	(12,641)	(12,988)
<b>Net Cash from Funding Activities</b>	<b>(9,020)</b>	<b>(26,379)</b>	<b>(18,958)</b>	<b>(21,084)</b>
<b>Cash and Cash Equivalents net increase</b>	<b>(44,514)</b>	<b>(53,451)</b>	<b>(215,044)</b>	<b>(93,406)</b>
<b>Cash and Cash Equivalents in the beginning of the period</b>	<b>169,441</b>	<b>127,008</b>	<b>339,971</b>	<b>166,963</b>
<b>Cash and Cash Equivalents in the end of the period</b>	<b>124,927</b>	<b>73,557</b>	<b>124,927</b>	<b>73,557</b>

## Notes to quarterly information

### 1. Operations

Raia Drogasil S.A. (“Company”) is a publicly-traded corporation, registered at the São Paulo State Stock Exchange – Novo Mercado (segment that meets the highest corporate governance standards of the São Paulo Stock Exchange), with head office in the capital of the São Paulo state.

The Company is primarily engaged in retail sales of medications, perfumery, personal care and beauty products, cosmetics and dermocosmetics. Sales are carried out by 906 stores, located in the states of São Paulo, Minas Gerais, Rio de Janeiro, Goiás, Paraná, Distrito Federal, Santa Catarina, Rio Grande do Sul, Espírito Santo, Bahia, Mato Grosso do Sul and Mato Grosso as follows:

	<b>Jun-2013</b>
São Paulo	524
Minas Gerais	73
Rio de Janeiro	64
Goiás	64
Paraná	49
Distrito Federal	45
Santa Catarina	23
Rio Grande do Sul	18
Espírito Santo	17
Bahia	15
Mato Grosso do Sul	8
Mato Grosso	6
	<u>906</u>

### 2. Presentation of the quarterly information

Individual and consolidated quarterly information was approved by the Executive Board on August 6, 2013.

The quarterly information is presented in thousands of reais, which is the Company functional and reporting currency.

The Company individual and consolidated quarterly information for periods ended June 30, 2013 and 2012 were prepared and are presented in accordance with CPC 21 (R1) (interim financial information) and in accordance with IAS 34, observing the provisions of Circular Letter CVM/SNC/SEP 003/2011 of April 28, 2011.

## Notes to quarterly information

The Company financial statements for the year ended December 31, 2012 were prepared in accordance with accounting practices adopted in Brazil, observing the standards issued by the Brazilian Securities and Exchange Commission (CVM), in addition to the Pronouncements, Guidelines and Interpretations issued by the Brazilian FASB (CPC).

The consolidated financial statements for the year ended December 31, 2012 were prepared in accordance with accounting practices adopted in Brazil, including CVM standards and CPC pronouncements, and are in compliance with the International Financial Reporting Standards (IFRS), issued by the International Accounting Standard Board (IASB).

Considering the relevance of the assets acquired from subsidiary Raia S.A. on November 30, 2012 (for further details, see Note 1 to the financial statements for the year ended December 31, 2012) and aiming at the correct and complete understanding of the quarterly information, the Company elected to present, in this quarterly information, the consolidated income statements, statements of comprehensive income, for three- and six-month periods, consolidated cash flow statements and statements of value added for the six-month period ended June 30, 2012, in addition to the respective explanatory notes, where applicable. The balance sheets for the year ended December 31, 2012 and the period ended June 30, 2013 are being presented consolidated, only for the purpose of providing supplementary information, since subsidiary Raia S.A. had already been acquired at said dates; therefore, there was no need for consolidation.

Through November 30, 2012, the Company individual financial statements present an evaluation of investments in subsidiaries under the equity method, in accordance with the Brazilian legislation in force. Therefore, the Company individual financial statements are not considered to be in accordance with the IFRS, which require the evaluation of these investments in separate financial statements of the parent company at fair value or cost.

The quarterly information includes estimates referring to provision for inventory losses, allowance for doubtful accounts, valuation of financial instruments, property and equipment and intangible asset depreciation and amortization terms, provisions required for contingencies, and provisions for taxes, as well as other similar provisions.

The Company adopted all standards, revised standards and interpretations issued by the Brazilian FASB (CPC) and IASB in effect at June 30, 2013.

### 3. Standards and interpretations of standards not yet effective

For the period ended June 30, 2013, we listed below the following pronouncements or interpretations of CPCs/IFRS that are not yet effective through the date of issue of this consolidated quarterly information of the Company, in addition to those disclosed in Note 3 to the financial statements for the year ended December 31, 2012:

## Notes to quarterly information

### IAS 32 - Financial Instruments: Disclosures – Asset and Liability Offset

It provides further clarifications to the adoption guidance contained in IAS 32 on requirements to offset financial assets and financial liabilities in the balance sheet, amendment of which will be effective for annual periods beginning on or after January 1, 2014.

### IFRS 9 - Financial Instruments - Classification and Measurement

It completes the first part of the project for replacement of “IAS 39 Financial Instruments: Recognition and Measurement”. This new standard uses a simple approach to determine whether a financial asset is measured at amortized cost or fair value, based on the manner in which an entity manages its financial instruments (its business model) and the contractual cash flow characteristic of financial assets. IFRS 9 further requires adoption of only one method to determine impairment of assets. The standard will be effective for annual periods beginning on or after January 1, 2015.

Company management does not expect that these standards and interpretations significantly impact the disclosures, financial position or performance when adopted in the future.

## 4. Summary of significant accounting practices

Accounting standards adopted for preparation of this quarterly information are consistent with the ones disclosed in Note 4 to the financial statements for the year ended December 31, 2012.

## 5. Cash and cash equivalents

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
Cash and banks	36,692	43,399
Bank deposit certificate	1,671	7,766
Secured debentures	5,826	87,432
Time deposit with special guarantee of the Credit Guarantee Fund (FGC)	29,368	28,366
	<u>73,557</u>	<u>166,963</u>

Investments in Bank Deposit Certificate (CDB), secured debentures and Time Deposit with Special Guarantee (DPGE) of the Credit Guarantee Fund (FGC) are classified as "financial instruments held for trading" and are restated based on the Interbank Deposit Certificate (CDI) percentage variation, which reflects the realizable value.

**Notes to quarterly information****6. Trade accounts receivable**

The aging list of trade accounts receivable is as follows:

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
Falling due	344,300	325,694
Overdue		
From 1 to 30 days	10,361	9,075
From 31 to 60 days	315	798
From 61 to 90 days	196	291
From 91 to 180 days	1,163	624
From 181 to 360 days	196	
Over 360 days	24	27
Allowance for doubtful accounts	(985)	(738)
	<u>355,570</u>	<u>335,771</u>

Days sales outstanding is approximately 40 days, considered part of the regular conditions inherent in the Company operations. As such, no balances and transactions were identified for which the effect of the present value adjustment is considered significant.

Changes in allowance for doubtful accounts are as follows:

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
Opening balance	(738)	(650)
Additions	(2,925)	(778)
Additions arising from acquisition of Raia S.A.		(57)
Reversals	2,678	747
Closing balance	<u>(985)</u>	<u>(738)</u>

Accounts receivable are classified as "Receivables, under financial assets, and are therefore measured as described in Note 4 d).(i) (3) of the financial statements for the year ended December 31, 2012.



**Notes to quarterly information****7. Inventories**

	<b><u>Raia Drogasil S.A.</u></b>	
	<b><u>Jun-2013</u></b>	<b><u>Dec-2012</u></b>
Goods for resale	1,019,808	974,455
Materials	9,200	9,854
Provision for losses on goods	<u>(20,563)</u>	<u>(10,913)</u>
Total inventories	<u><u>1,008,445</u></u>	<u><u>973,396</u></u>

The Company inventories are stated at cost.

Changes in provision for losses on goods are as follows:

	<b><u>Raia Drogasil S.A.</u></b>	
	<b><u>Jun-2013</u></b>	<b><u>Dec-2012</u></b>
Opening balance	(10,913)	(2,456)
Additions	(14,364)	(1,622)
Additions arising from acquisition of Raia S.A.		(8,225)
Reversals	<u>4,714</u>	<u>1,390</u>
Closing balance	<u><u>(20,563)</u></u>	<u><u>(10,913)</u></u>

Cost of goods sold referring to continued operations recognized in P&L for the six-month period ended June 30, 2013 was R\$ 1,096,287 (R\$ 462,310 in the second quarter of 2012 and R\$ 930,894 for the consolidated).

The amount of inventory write-offs recognized as losses under cost of goods sold for the quarter totaled R\$ 19,644 (R\$ 4,581 in the second quarter of 2012, and R\$ 11,363 for the consolidated).

The effect of the set up, reversal or write-off of provision for inventory losses is recorded in P&L, under "Cost of goods sold".

**Notes to quarterly information****8. Taxes recoverable**

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
<b>Current</b>		
State VAT (ICMS) - credit balance	38,384	70,974
ICMS substitute taxpayer regime (ICMS-ST) Dec. 57608/2011		8,147
ICMS - Refund of ICMS withheld in advance (CAT Ruling 17/99)	21,458	10,889
ICMS on acquisition of property and equipment	3,395	3,149
ICMS – Other	180	502
Contribution Tax on Gross Revenue for Social Integration Program (PIS)	10	5
Contribution Tax on Gross Revenue for Social Security Financing (COFINS)	42	24
Withholding Income Tax (IRRF)	3,867	2,463
Corporate Income Tax (IRPJ)		40
Social Contribution Tax on Net Profit (CSLL)	535	56
Social Security Tax (INSS)	68	67
Other		
	<u>67,939</u>	<u>96,316</u>
<b>Noncurrent</b>		
ICMS on acquisition of property and equipment	9,954	9,053
Social Security Funding Tax (FINSOCIAL) - 1982 – securities issued to cover court-ordered debts	561	561
Other		
	<u>10,515</u>	<u>9,614</u>
Total	<u>78,454</u>	<u>105,930</u>

Accumulated ICMS credits (articles 71 to 84 of RICMS-SP), representing virtually all ICMS credit balances, arise from application of different rates in receiving (purchases in the State of São Paulo) and shipping goods (transfers to other States), according to item I, article 71, of RICMS-SP. From February 1, 2008 to June 30, 2013, the Company accumulated credits totaling R\$ 38,384 (R\$ 70,974 at December 31, 2012).

For the purpose of using the referred to accumulated credit, as from July 2012, the Company was granted the requested special regime, under which it may purchase goods as tax substitute, i.e. the Company is paying ICMS through tax substitution on shipments of goods to its branches in the State, under the terms of Decree No. 57608 of December 12, 2011.

Such measure enabled the Company to offset ICMS credits against debits arising from transfers of goods to its branches in the State.

Company management analyzed its use of ICMS credits based on the special regime the Company was granted and under which its Distribution Center in São Paulo State may operate as tax substitute, as from July 1, 2012, thus concluding that the credit balance will be consumed in the short term.

**Notes to quarterly information**

**9. Property and equipment and intangible assets**

**a) Property and equipment**

Changes in the Company property and equipment are as follows:

	<u>Land</u>	<u>Buildings</u>	<u>Furniture, fixtures and facilities</u>	<u>Machinery and equipment</u>	<u>Vehicles</u>	<u>Leasehold improvements</u>	<u>Store renovation and refit</u>	<u>Total</u>
<b>Cost</b>								
Balances at December 31, 2012	27,725	41,615	219,465	100,917	21,024	368,736	11,685	791,167
Additions		428	23,370	8,895	1,329	61,501	383	95,906
Write-offs			(1,491)	(252)	(546)	(10,023)	(737)	(13,049)
Balances at June 30, 2013	<u>27,725</u>	<u>42,043</u>	<u>241,344</u>	<u>109,560</u>	<u>21,807</u>	<u>420,214</u>	<u>11,331</u>	<u>874,024</u>
<b>Accumulated depreciation</b>								
Annual depreciation rates (%)		2.5 - 2.7	7.4 - 10	7.1 - 15.8	20 - 23.4	17 - 21.7	20	
Balances at December 31, 2012		(15,486)	(84,085)	(45,498)	(9,792)	(176,118)	(5,866)	(336,845)
Additions		(553)	(10,169)	(5,639)	(2,083)	(28,941)	(1,155)	(48,540)
Write-offs			819	216	449	8,486	728	10,698
Balances at June 30, 2013		<u>(16,039)</u>	<u>(93,435)</u>	<u>(50,921)</u>	<u>(11,426)</u>	<u>(196,573)</u>	<u>(6,293)</u>	<u>(374,687)</u>
<b>Net balance</b>								
At December 31, 2012	<u>27,725</u>	<u>26,129</u>	<u>135,380</u>	<u>55,419</u>	<u>11,232</u>	<u>192,618</u>	<u>5,819</u>	<u>454,322</u>
At June 30, 2013	<u>27,725</u>	<u>26,004</u>	<u>147,909</u>	<u>58,639</u>	<u>10,381</u>	<u>223,641</u>	<u>5,038</u>	<u>499,337</u>

**Notes to quarterly information**

**b) Intangible assets**

Changes in the Company intangible assets are as follows:

	<u>Point of sale</u>	<u>License for the use of software and system implementation</u>	<u>Goodwill on company acquisition (Vison)</u>	<u>Goodwill on company acquisition (Raia S.A.)</u>	<u>Brands</u>	<u>Customer portfolio</u>	<u>Other intangible assets</u>	<u>Total</u>
<b>Cost</b>								
Balances at December 31, 2012	215,281	54,560	22,275	780,084	151,700	41,700	3,138	1,268,738
Additions	12,233	3,274					670	16,177
Write-offs	<u>(3,971)</u>						<u>(7)</u>	<u>(3,978)</u>
Balances at June 30, 2013	<u>223,543</u>	<u>57,834</u>	<u>22,275</u>	<u>780,084</u>	<u>151,700</u>	<u>41,700</u>	<u>3,801</u>	<u>1,280,937</u>
<b>Accumulated amortization</b>								
Annual amortization rates (%)	<u>12.3 – 23.7</u>	<u>20</u>	<u>Indefinite useful life</u>	<u>Indefinite useful life</u>	<u>Indefinite useful life</u>	<u>6.7 - 25</u>	<u>20</u>	
Balances at December 31, 2012	(56,969)	(27,880)	(2,387)			(10,687)	(617)	(98,540)
Additions	(17,913)	(3,979)				(4,580)	(58)	(26,530)
Write-offs	<u>2,546</u>						<u>5</u>	<u>2,551</u>
Balances at June 30, 2013	<u>(72,336)</u>	<u>(31,859)</u>	<u>(2,387)</u>			<u>(15,267)</u>	<u>(670)</u>	<u>(122,519)</u>
<b>Net balance</b>								
At December 31, 2012	<u>158,312</u>	<u>26,680</u>	<u>19,888</u>	<u>780,084</u>	<u>151,700</u>	<u>31,013</u>	<u>2,521</u>	<u>1,170,198</u>
At June 30, 2013	<u>151,207</u>	<u>25,975</u>	<u>19,888</u>	<u>780,084</u>	<u>151,700</u>	<u>26,433</u>	<u>3,131</u>	<u>1,158,418</u>

## **Notes to quarterly information**

### **c) Goodwill on acquisition of Drogaria Vison Ltda**

Goodwill of R\$ 19,888 refers to the acquisition of Drogaria Vison Ltda on February 13, 2008 and merged into the Company on June 30, 2008.

Goodwill is based on the expected future profitability and estimated return within seven years, as assessed by an independent expert, and was amortized from April to December 2008. As provided for by OCPC 02, goodwill has not been amortized anymore since 2009 and will be tested for impairment annually.

### **d) Goodwill on acquisition of Raia S.A.**

The Company calculated goodwill of R\$ 780,084 in the business combination with Raia S.A., based on expected future profitability, stemming from the difference between the values of assets transferred and received with an expected return of five years. As provided for by OCPC 02, goodwill will not be amortized and will be tested for impairment annually as from 2009.

**Notes to quarterly information****10. Loans and financing**

Financing for acquisition of	<u>Average long-term interest rate</u>	<u>Raia Drogasil S.A.</u>	
		<u>Jun-2013</u>	<u>Dec-2012</u>
<b>BNDES - FINAME</b>			
Machinery, equipment and vehicles	TJLP + 3.62% (+ 3.40% in Dec/2012) p.a.		79
Ventures	TJLP + 3.75% (+ 3.80% in Dec/2012) p.a.	904	1,864
<b>BNDES - FINEM</b>			
Ventures	TJLP + 2.80% (+ 2.70% in Dec/2012) p.a.	24,912	34,572
Ventures	IPCA + 7.48% + 1.59% (+ 7.50% + 1.51% in Dec/2012) p.a.	19,494	24,939
Machinery and equipment	TJLP + 1.97% (+ 1.91% in Dec/2012) p.a.	1,404	2,072
Machinery and equipment	IPCA + 7.44% + 2.30% (+ 7.44% + 2.30% in Dec/2012) p.a.	2,241	2,063
<b>BNDES – Sub-credit</b>			
Ventures	TJLP + 3.37% p.a.(+ 3.40% in Dec/2012) p.a.	79,529	62,857
Ventures	Selic + 2.35% p.a.(+ 2.36% in Dec/2012) p.a.	16,878	16,938
Machinery, equipment and vehicles	Fixed 3.29% p.a.(+ 3.84% in Dec/2012) p.a.	12,734	9,184
Machinery, equipment and vehicles	TJLP + 1.79% p.a.(+ 1.79% in Dec/2012) p.a.	2,956	3,390
Working capital	TJLP + 4.15% p.a.(+ 4.15% in Dec/2012) p.a.	5,162	6,312
Working capital	Selic + 3.05% p.a.(+ 3.06% in Dec/2012) p.a.	<u>26,652</u>	<u>27,902</u>
		<u>192,866</u>	<u>192,172</u>
Current liabilities		<u>(71,246)</u>	<u>(60,712)</u>
Noncurrent liabilities		<u>121,620</u>	<u>131,460</u>

In FINAME operations of the Company, financed assets were offered as collateral, while bank guarantees were offered for part of FINEM operations.

Loans taken from BNDES are for expansion of stores, acquisition of machinery/equipment, vehicles and also to finance the Company working capital.

The agreements enable the Company to replace bank guarantees with other guarantees of first-tier financial institutions at any time.

**Notes to quarterly information**

The Company is a party to the financing with BNDES, substantially taken out under sub-credits, totaling R\$ 154,006 (Dec/2012 - R\$ 139,161) subject to the fulfillment of two covenants:

- (i) Adjusted EBITDA margin (adjusted EBITDA/Net operating income): equal to or greater than 3.6%, and
- (ii) Total net debt/Total assets: equal to or less than 20%.

Measurement of covenants is made on an annual basis and, at June 30, 2013 and December 31, 2012, such requirements were met.

If these requirements were not met, the Company would provide BNDES with bank guarantee for the fulfillment of the agreement.

The aging list of noncurrent amounts is as follows:

	<u>Jun-2013</u>
2014	29,179
2015	54,570
2016	27,945
2017	<u>9,926</u>
	<u>121,620</u>

**11. Provision for contingencies and judicial deposits**

In the ordinary course of business, the Company is subject to tax, labor and civil claims. Management, based on the opinion of its legal advisors and, as applicable, on specific opinions issued by experts, assesses the likelihood of loss regarding ongoing litigation and determines whether or not setting up a provision for contingencies is necessary.

At June 30, 2013 and December 31, 2012, the Company had the following liabilities and corresponding judicial deposits relating to legal proceedings:

	<b>Raia Drogasil S.A.</b>	
	<u>Jun-2013</u>	<u>Dec-2012</u>
Labor and social security	11,864	9,729
Tax	481	454
Civil	<u>4,942</u>	<u>4,887</u>
	17,287	15,070
(-) Corresponding judicial deposits	<u>(3,733)</u>	<u>(1,220)</u>
Total	<u>13,554</u>	<u>13,850</u>
Current liabilities	(4,618)	(4,129)
Noncurrent liabilities	8,936	9,721

**Notes to quarterly information**

Changes in provisions are as follows:

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
Opening balance	13,850	2,106
Additions through acquisition of Raia S.A.		6,066
Additions	5,242	4,719
Write-offs	(1,996)	(1,807)
Revaluation of amounts	(2,306)	(589)
Monetary restatements	1,278	3,053
Appeal-related deposits	(2,514)	302
	<u>13,554</u>	<u>13,850</u>
Closing balance	<u>13,554</u>	<u>13,850</u>

The provision for contingencies took into consideration the best estimate of the amounts involved, for the cases in which the likelihood of loss is estimated as probable by external and internal legal advisors. A portion relating to these proceedings is guaranteed by assets (Note 19) or judicial deposits.

**Possible losses**

At June 30, 2013 and December 31, 2012, the Company is a party to tax, civil and labor claims, whose likelihood of loss is estimated as possible by management and its legal advisors, amounting to R\$ 32,725 (Dec/2012 – R\$ 25,074).

**Judicial deposits**

At June 30, 2013 and December 31, 2012, the Company had the following judicial deposit amounts for which no corresponding provision was set up:

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
Labor and social security	2,422	3,728
Tax	6,783	6,637
Civil	646	645
Total	<u>9,851</u>	<u>11,010</u>



## Notes to quarterly information

### Labor contingencies

The labor claims, in general, refer to proceedings filed by former employees, questioning unpaid overtime and severance pay. Subsidiary Raia S.A. is also a party to proceedings filed by former employees of companies providing outsourced services, claiming to have an employment relationship directly with the subsidiary or that the subsidiary should receive a joint enforcement order for the payment of the labor rights under discussion. The subsidiary is also a party to proceedings filed by workers' unions regarding workers' union dues, by virtue of the discussion regarding the legitimacy of the territorial base.

### Tax contingencies

These refer to various administrative fines, rate differences in interstate transfers and tax foreclosures.

### Civil contingencies

The subsidiary is a party to legal proceedings discussing usual and unusual issues deriving from its activities, most of which referring to indemnification for material damage or pain and suffering resulting from consumption relationships, such as indemnification claims due to undue protest of bills and consumption relationships (defective products, incorrect sale of drugs, client approached in store for being a suspect of theft, etc.).

## 12. Income and social contribution taxes

### (a) Effective income and social contribution taxes

Effective income and social contribution taxes for the quarters refer to:

	<u>Raia Drogasil S.A.</u>		<u>Consolidated</u>	
	<u>2Q13</u>	<u>2Q12</u>	<u>2Q13</u>	<u>2Q12</u>
Income before income and social contribution taxes	53,286	60,686	53,286	65,748
Interest on equity	(16,000)	(18,500)	(16,000)	(18,500)
Taxable profit	<u>37,286</u>	<u>42,186</u>	<u>37,286</u>	<u>47,248</u>
Combined rate (income tax - 25% and social contribution tax - 9%)	<u>34</u>	<u>34</u>	<u>34</u>	<u>34</u>
Theoretical expenses	<u>(12,677)</u>	<u>(14,343)</u>	<u>(12,677)</u>	<u>(16,064)</u>
Permanent additions	(436)	(629)	(436)	(676)
Equity pickup		3,117		
Tax reduction incentives	149	502	149	601
Other	<u>(52)</u>		<u>(52)</u>	<u>(276)</u>
Effective income and social contribution tax expenses	<u>(13,016)</u>	<u>(11,353)</u>	<u>(13,016)</u>	<u>(16,415)</u>
Effective rate (%)	24.4	18.7	24.4	25

**Notes to quarterly information****(b) Deferred income and social contribution taxes**

Deferred income and social contribution tax assets amounting to R\$ 32,840 at June 30, 2013 (Dec/2012 - R\$ 29,970) derive from temporarily nondeductible expenses, to which statute of limitations is not applied and realization of which is provided for by item (c) below.

Deferred income and social contribution tax liabilities amounting to R\$ 113,142 at June 30, 2013 (Dec/2012 - R\$ 93,991) comprise the tax charges levied on the remaining balances: (i) revaluation reserve; and (ii) goodwill on future profitability.

Deferred income and social contribution taxes for the quarters refer to:

	<b>Raia Drogasil S.A.</b>				<b>Consolidated</b>	
	<b>Balance sheet</b>		<b>P&amp;L</b>		<b>P&amp;L</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>	<b>2Q13</b>	<b>2Q12</b>	<b>2Q13</b>	<b>2Q12</b>
Revaluation at fair value of land and buildings	(7,497)	(7,545)				
Amortization of goodwill on future profitability	(29,898)	(7,953)	(10,972)	(274)	(10,972)	(274 )
Nondeductible intangible assets – Business combination						1,373
Nondeductible intangible assets – Raia S.A. acquisition	(75,747)	(78,493)	1,373		1,373	
Other	(1,922)	(1,765)	(82)		(82)	
Provision for contingencies	5,877	5,055	339	239	339	445
Allowance for doubtful accounts	806	1,572	(747)	(77)	(747)	33
Provision for bonuses		2,506		242		242
Provision for officers' bonuses	132	376		331		331
Provision for internal campaigns	293		163	(131)	163	(131 )
Provision for obsolete inventories	6,991	3,710	2,193	149	2,193	195
Provision for employees' profit sharing	1,175	1,795	499	333	499	333
Goodwill on profitability of Drogaria Vison	366	366				
Sundry provisioned liabilities	2,017	2,080	(137)	95	(137)	95
Tax loss to be offset against future taxable profit	5,262		(1,446)		(1,446)	(1,943 )
Provision for extraordinary expenses	424	1,688	(71)		(71)	125
Provision for losses on loans to employees	1,628		478		478	49
Tax benefit from goodwill on merger	9,791	12,587	(1,398)		(1,398)	(1,399 )
<b>Deferred income and social contribution tax expense (revenue)</b>			<b>(9,808)</b>	<b>907</b>	<b>(9,808)</b>	<b>(526 )</b>
<b>Deferred tax asset (liability), net</b>	<b>(80,302)</b>	<b>(64,021)</b>				

**Notes to quarterly information**

	<b>Raia Drogasil S.A.</b>	
	<u>Jun-2013</u>	<u>Dec-2012</u>
<b>Reconciliation of deferred tax asset (liability), net</b>		
<b>Balance at beginning of period</b>	(64,021)	(4,484)
Additions through acquisition of Raia S.A.		(57,515)
Taxable income (expense) recognized in P&L	(16,329)	(2,124)
Realization of deferred tax recognized in equity	48	102
<b>Balance at end of period</b>	<u>(80,302)</u>	<u>(64,021)</u>

**(c) Estimated recovery of income and social contribution tax credits**

Projections on future taxable profits take into consideration estimates relating to Company performance, as well as the behavior of the market in which the Company operates and certain economic aspects, among others. Actual results may differ from the estimates adopted. In accordance with these projections, tax credit amounting to R\$ 32,840 will be fully realized up to the end of year 2013.

**13. Earnings per share**

The table below presents the net income and share information used in calculating basic and diluted earnings per share:

	<b>Raia Drogasil S.A.</b>		<b>Consolidated</b>	
	<u>2Q13</u>	<u>2Q12</u>	<u>2Q13</u>	<u>2Q12</u>
<b>Basic</b>				
Net income	40,270	49,333	40,270	49,333
Weighted average number of common shares	330,386	330,386	330,386	330,386
<b>Earnings per share - basic</b>	<b><u>0.12189</u></b>	<b><u>0.14932</u></b>	<b><u>0.12189</u></b>	<b><u>0.14932</u></b>
<b>Diluted</b>				
Net income	40,270	49,333	40,270	49,333
Weighted average number of common shares	330,386	330,386	330,386	330,386
Weighted average number of common shares adjusted by dilution effect	330,386	330,386	330,386	330,386
<b>Earnings per share – diluted</b>	<b><u>0.12189</u></b>	<b><u>0.14932</u></b>	<b><u>0.12189</u></b>	<b><u>0.14932</u></b>

**14. Equity****(a) Capital**

At June 30, 2013, fully paid-in capital of R\$ 908,639 was divided into 330,386,000 registered common book shares with no par value, 193,817,302 of which were outstanding (184,715,125 at December 31, 2012).

**Notes to quarterly information**

The Company Articles of Incorporation authorize, pursuant to decision taken by the Board of Directors, a capital increase up to the limit of 400,000,000 common shares.

Changes in the number of Company outstanding shares are as follows:

	<b>Outstanding shares</b>
Position at December 31, 2012	<u>184,715,125</u>
Sale of shares	9,102,177
Position at June 30, 2013	<u>193,817,302</u>

At June 30, 2013, the Company common shares were quoted at R\$ 21.65 (closing price).

**15. Net sales revenue**

	<b>Raia Drogasil S.A.</b>		<b>Consolidated</b>	
	<b>2Q13</b>	<b>2Q12</b>	<b>2Q13</b>	<b>2Q12</b>
Gross sales revenue				
Revenue from goods sold	1,601,823	695,472	1,601,823	1,373,876
Revenue from services rendered	2,268	1,050	2,268	1,310
	<u>1,604,091</u>	<u>696,522</u>	<u>1,604,091</u>	<u>1,375,186</u>
Sales taxes	(56,666)	(24,706)	(56,666)	(44,099)
Sales returns	(8,456)	(3,257)	(8,456)	(8,415)
Net sales revenue	<u>1,538,969</u>	<u>668,559</u>	<u>1,538,969</u>	<u>1,322,672</u>

Sales taxes basically comprise ICMS levied at rates from 17% and 18%, ISS (at 5%), PIS (at 1.65%) and COFINS (at 7.65%).

**Notes to quarterly information****16. Information on the nature of the expenses recorded in the income statement**

The Company income statements classify expenses according to their nature. Information on the nature of these expenses, recorded in the income statement, is as follows:

	<b>Raia Drogasil S.A.</b>		<b>Consolidated</b>	
	<b>2Q13</b>	<b>2Q12</b>	<b>2Q13</b>	<b>2Q12</b>
Cost of goods sold	(1,115,931)	(466,891)	(1,115,931)	(935,612)
Personnel expenses	(180,780)	(79,184)	(180,780)	(168,397)
Service provider expenses	(17,778)	(8,911)	(17,778)	(16,375)
Depreciation and amortization	(39,005)	(12,841)	(39,005)	(30,384)
Other (i)	(121,009)	(46,513)	(121,009)	(102,042)
	<u>(1,474,503)</u>	<u>(614,340)</u>	<u>(1,474,503)</u>	<u>(1,252,810)</u>

**Classified in the income statement as:**

	<b>2Q13</b>		<b>2Q12</b>	
	<b>2Q13</b>	<b>2Q12</b>	<b>2Q13</b>	<b>2Q12</b>
Cost of goods sold	(1,115,931)	(466,891)	(1,115,931)	(935,612)
Selling expenses	(278,613)	(115,130)	(278,613)	(241,654)
General and administrative expenses	(40,954)	(19,478)	(40,954)	(45,160)
Depreciation and amortization	(39,005)	(12,841)	(39,005)	(30,384)
	<u>(1,474,503)</u>	<u>(614,340)</u>	<u>(1,474,503)</u>	<u>(1,252,810)</u>

- (i) This mainly refers to expenses on rental of real estate, credit and debit card administration charges, customer accounts, store and supplies and condominium charges.

**17. Other operating expenses**

Other operating expenses in the second quarter of 2013 totaled R\$ 8,132 (2Q12 – R\$ 1,655, and R\$ 2,718 for the consolidated). These amounts comprise extraordinary expenses incurred in the merger relating to the incorporation, synergy and unification of the Company.

**18. Financial income (expenses)****(a) Financial income**

	<b>Raia Drogasil S.A.</b>		<b>Consolidated</b>	
	<b>2Q13</b>	<b>2Q12</b>	<b>2Q13</b>	<b>2Q12</b>
Discounts obtained	158	15	158	151
Short-term investment yield	1,495	1,436	1,495	2,579
Interest received	14	35	14	35
Monetary gains	172	89	172	388
Other financial income	1	1	1	1
Total financial income	<u>1,840</u>	<u>1,576</u>	<u>1,840</u>	<u>3,154</u>

**Notes to quarterly information****(b) Financial expenses**

	<b>Raia Drogasil S.A.</b>		<b>Consolidated</b>	
	<b>2Q13</b>	<b>2Q12</b>	<b>2Q13</b>	<b>2Q12</b>
Discounts granted to customers				
Interest, charges and bank fees	(331)	(343)	(331)	(578)
Charges on financing and loans	(4,323)	(2,263)	(4,323)	(3,695)
Monetary losses	(234)	(16)	(234)	(277)
Total financial expenses	(4,888)	(2,622)	(4,888)	(4,550)
<b>Financial income (expenses)</b>	<b>(3,048)</b>	<b>(1,046)</b>	<b>(3,048)</b>	<b>(1,396)</b>

**19. Procedural guarantees**

Tax, social security and labor claims were guaranteed by the following property and equipment items:

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
Furniture and facilities	129	155
Machinery and equipment	214	217
Vehicles		10
	<u>343</u>	<u>382</u>

**20. Lease agreement commitments**

The Company has entered into lease agreements with terms ranging from one to fifteen years. Lease expenses vary depending on the number of stores opened. Total monthly expenses on these lease agreements (including lease, condominium fees and Property Tax – IPTU) were R\$ 17,563 (Dec/2012 - R\$ 17,048) for the Company.

At June 30, 2013 and December 31, 2012, future minimum payments referring to lease of stores (revocable lease agreements) are as follows:

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
First 12 months	153,806	145,269
From 13 to 60 months	372,884	356,111
After 60 months	134,700	130,953
	<u>661,390</u>	<u>632,333</u>

**Notes to quarterly information****21. Financial instruments and risk management policy**

The book value of Company financial instruments approximates fair value, as follows:

At June 30, 2013 and December 31, 2012, the Company has short-term investments measured at fair value through profit or loss, which are classified as “level 1”, according to Note 4 d).(iii) to the financial statements for the year ended December 31, 2012.

**Financial assets**

Significant financial assets are cash and cash equivalents, short-term investments and accounts receivable:

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
<b>Fair value through profit or loss - held for trading</b>		
Cash and cash equivalents (Note 5)	73,557	166,963
	<u>73,557</u>	<u>166,963</u>
<b>Receivables</b>		
Accounts receivable (Note 6)	355,570	335,771
Other accounts receivable	118,743	116,772
	<u>474,313</u>	<u>452,543</u>
<b>Total</b>	<u><u>547,870</u></u>	<u><u>619,506</u></u>

**Financial liabilities**

Significant financial liabilities are trade accounts payable, loans and financing and other accounts payable:

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
<b>Other financial liabilities</b>		
Trade accounts payable	489,390	575,587
Loans and financing (Note 10)	192,866	192,172
Other accounts payable	74,338	91,058
<b>Total</b>	<u><u>756,594</u></u>	<u><u>858,817</u></u>

The Company is exposed to various financial risks arising from its operations, such as market risk, credit risk and liquidity risk. The risk management program adopted by the Company focuses on the unpredictability of financial and operating markets and aims at mitigating potential adverse effects on Company financial performance.

The Board of Directors establishes risk management principles, including specific areas such as interest rate risk, credit risk, as well as use of nonderivative financial instruments and investment of cash surplus.

**Notes to quarterly information****(a) Market risk****Currency risk**

All funding and investment operations of the Company are denominated in Reais (R\$); therefore, the Company is not exposed to risk arising from foreign exchange fluctuations.

**Interest rate risk**

The Company is exposed to interest rate risk, basically referring to obligations subject to rate variation. The understanding of Company management is that the sole risk to which the Company is exposed refers to the mismatch between BNDES financing (R\$ 21,735) in IPCA + interest and investments in CDI.

Most of the BNDES operations are entered into based on the TJLP + interest and on the SELIC rate. Short-term investments are entered into based on CDI variation, which does not result in higher interest rate risk, since these variations are not significant. Management understands that the risk of significant changes in P&L and in cash flows is low.

**(b) Credit risk**

This refers to our financial assets, which are cash and cash equivalents, short-term investments and accounts receivable.

Cash and cash equivalents and short-term investments are maintained with highly liquid financial institutions.

The granting of credit upon the sales of goods follows a policy that aims at minimizing default. At June 30, 2013, credit sales represented 49%, 87% of which refer to credit card sales that, in the opinion of the Company and based on historical losses, pose extremely low risk. The remaining 13%, which are credits from Drug Benefit Programs (PBMs), special plans with companies and postdated checks pose low risk, due to customer selectivity and adoption of individual limits.

**(c) Liquidity risk**

Management continuously monitors Company cash needs in order to ensure cash is sufficient to carry out its operations. Cash surplus is invested in financial assets with adequate maturity in order to ensure the liquidity necessary to honor its obligations.

**(d) Sensitivity analysis**

Sensitivity analysis of Company financial instruments, from which losses may arise, is as follows.



**Notes to quarterly information**

The most probable scenario (scenario I), according to assessment by Management, is based on a three-month horizon. In addition, two other scenarios are presented, pursuant to CVM Rule 475/08, in order to state an additional 25% and 50% impairment, respectively (scenarios II and III).

<u>Operation</u>	<u>Risk</u>	<u>Scenario I (probable)</u>	<u>Scenario II</u>	<u>Scenario III</u>
Short-term investments - CDI	0.5% increase	184	230	276
Revenue		184	230	276
BNDES financing (IPCA + interest)	1% mismatch	217	271	326
REFIS (SELIC rate)	0.5% increase	11	14	17
Expenses		228	285	343

The risk of TJLP variation on BNDES operations that may result in material losses is not estimated as probable by the Company.

**(e) Capital management**

The Company objective relating to capital management is to maintain its investment capacity, thus allowing its growth as well as the generation of return on investments.

The Company adopts the policy of not leveraging its capital structure with loans and financing, except for long-term lines of credit from BNDES (FINEM/FINAME), with interest rates that are commensurate with the Company profit levels.

Accordingly, the financial leverage ratio results from the net debt divided by equity. Net debt represents total financing less total cash and cash equivalents as shown below:

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
Short- and long-term financing	192,866	192,172
(-) Cash and cash equivalents	(73,557)	(166,963)
Net debt	119,309	25,209
Equity	2,291,749	2,264,659
Financial leverage ratio (%)	5	1

**(f) Fair value estimate**

The book value of trade accounts receivable and trade accounts payable is deemed to approximate fair value, taking into consideration these balances' realization and settlement terms, within 60 days.

## **Notes to quarterly information**

For disclosure purposes, the fair value of financial liabilities is estimated by discounting future contractual cash flows at the interest rate effective in the market, which is available to the Company for similar financial instruments. The interest rates in effect at the balance sheet dates are usual market rates and their fair value does not significantly differ from the balances in the accounting records.

Short-term investments, represented by investments in CDB and secured debentures (Note 5) and measured at fair value through profit or loss, were valued based on the remuneration rate agreed upon with the respective financial institution, treated as usual market rate.

## **22. Derivative financial instruments**

The Company does not carry out derivative financial instrument transactions.

**Notes to quarterly information**

**23. Transactions with related parties**

(a) Transactions with related parties consist of operations with Company shareholders and people associated therewith that carried out the following transactions:

	<u>Relationship</u>	<u>Raia Drogasil S.A.</u>				<u>Consolidated</u>	
		<u>Current assets</u>		<u>Revenues</u>		<u>Revenues</u>	
		<u>Jun-2013</u>	<u>Dec-2012</u>	<u>2Q13</u>	<u>2Q12</u>	<u>2Q13</u>	<u>2Q12</u>
Amounts receivable							
Agreements (i)							
Regimar Comercial S.A.	Shareholder / family	11	8	17	17	17	
Heliomar S.A.	Shareholder / Board member	1	1	2	3	3	
Rodrigo Wright Pipponzi (Editora Mol Ltda.) (iii)	Shareholder / family			1		1	
		<u>12</u>	<u>9</u>	<u>20</u>	<u>20</u>	<u>20</u>	
Lease of store space (i)							
Enox Publicidade S.A.	Shareholder / Board member		19				
			19				
		<u>12</u>	<u>28</u>	<u>20</u>	<u>20</u>	<u>20</u>	

**Notes to quarterly information**

		<b>Current liabilities</b>		<b>Expenses</b>		<b>Expenses</b>	
		<b>Jun-2013</b>	<b>Dec-2012</b>	<b>2Q13</b>	<b>2Q12</b>	<b>2Q13</b>	<b>2Q12</b>
<b>Amounts payable</b>							
<b>Rental (ii)</b>							
Heliomar S.A.	Shareholder / Board member	14	14	41	39	41	39
Antonio Carlos Pipponzi	Shareholder / Board member	5	5	14		14	17
Rosalia Pipponzi Raia	Shareholder / Board member	5	5	14		14	17
Espólio de Franco Maria David Pietro Pipponzi	Shareholder / Board member	5	5	14		14	17
		<u>29</u>	<u>29</u>	<u>83</u>	<u>39</u>	<u>83</u>	<u>90</u>
<b>Service providers (ii)</b>							
Capullo Publicidade Ltda. since Aug/12 (Tulipa until Jul/12)	Shareholder / family	24	61	76	245	76	245
Zurcher, Ribeiro Filho, Pires Oliveira Dias e Freire - Advogados	Shareholder / family	156	61	812	168	812	168
Rodrigo Wright Pipponzi (Editora Mol Ltda.) (iii)	Shareholder / family		267	1,083		1,083	1,249
		<u>180</u>	<u>389</u>	<u>1,971</u>	<u>413</u>	<u>1,971</u>	<u>1,662</u>
		<u>209</u>	<u>418</u>	<u>2,054</u>	<u>452</u>	<u>2,054</u>	<u>1,752</u>

**Notes to quarterly information**

- (i) Sales carried out through agreements and space lease agreements. These transactions are taken out in business conditions equivalent to those adopted with other companies.
- (ii) Store lease, rendering of marketing and legal advisory services. These transactions are taken out in usual market conditions.
- (iii) Balances and transactions with Editora Mol Ltda. refer to service agreements relative to the preparation, creation and production of disclosure material for the corporate sales area and concept of the Company internal monthly magazine. The agreements are valid for an indefinite period of time and may be terminated at any time by one of the parties without cost or penalties.

Additionally, there are no transactions other than the values presented above, and the related parties comprise Company key management personnel.

- (b) Key management personnel compensation.

Key management personnel comprises Officers, Members of the Board of Directors and Supervisory Board. Compensation paid or payable is as follows:

	<b>Raia Drogasil S.A.</b>		<b>Consolidated</b>	
	<b>2Q13</b>	<b>2Q12</b>	<b>2Q13</b>	<b>2Q12</b>
Payments and social charges	2,191	1,114	2,191	1,915
Bonuses and social charges	731	2,520		2,854
Reversal of provision for bonuses	(731)			
	<u>2,191</u>	<u>3,634</u>	<u>2,191</u>	<u>4,769</u>

**24. Insurance coverage**

The Company maintains insurance policies at amounts considered sufficient to cover possible claims that could affect its equity or civil liability. Considering the nature of its activities and the guidance of its insurance advisors, at June 30, 2013, the Company maintains the following insurance coverage:

	<b>Raia Drogasil S.A.</b>	
	<b>Jun-2013</b>	<b>Dec-2012</b>
Inventory loss risk	106,835	98,541
Permanent assets	121,565	100,858
Loss of profits	24,100	24,100
Civil liability risk	12,422	10,474
	<u>264,922</u>	<u>233,973</u>

The scope of our independent auditor's work does not include expressing an opinion on the sufficiency of the insurance coverage, which was determined and considered by Company management sufficient to cover any losses.

**25. Noncash transactions**

In the second quarter of 2013, there were no transactions not involving the Company's cash.

**A free translation from Portuguese into English of Review Report on individual interim financial information in accordance with accounting practices adopted in Brazil and on consolidated interim financial information in accordance International Financial Reporting Standards (IFRS), issued by International Accounting Standards Board (IASB) and accounting practices adopted in Brazil**

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## **Independent Auditor's Report on Review of Quarterly Information (ITR)**

The  
Shareholders, Board of Directors and Officers  
**Raia Drogasil S.A.**  
São Paulo – SP

### **Introduction**

We have reviewed the accompanying individual and consolidated interim financial information contained in the Quarterly Information Form (ITR) of Raia Drogasil S.A. as of June 30, 2013, comprising the balance sheet as of June 30, 2013 and the related income statement and statement of comprehensive income, for the three and six-month period then ended, statement of changes in equity and cash flow statement for the six-month period then ended, including the explanatory notes.

Management is responsible for the preparation of the individual interim financial information in accordance with CPC 21(R1) – Interim Financial Reporting, and of the consolidated interim financial information in accordance with CPC 21(R1) and with IAS 34 – Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), as well as for the fair presentation of this information in conformity with the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of Quarterly Financial Information (ITR). Our responsibility is to express a conclusion on this interim financial information based on our review.

### **Scope of review**

We conducted our review in accordance with Brazilian and International Standards on Review Engagements (NBC TR 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**Conclusion on the individual interim financial information**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying individual interim financial information included in the quarterly information referred to above is not fairly presented, in all material respects, in accordance with CPC 21(R1) applicable to the preparation of quarterly information (ITR) and presented consistently with the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to quarterly information.

**Conclusion on the consolidated interim financial information**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial information included in the quarterly information referred to above is not fairly presented, in all material respects, in accordance with CPC 21(R1) and IAS 34 applicable to preparation of quarterly information (ITR) and presented consistently with the standards issued by the Brazilian Securities and Exchange Commission (CVM).

**Other matters****Statement of value added**

We have also reviewed the individual and consolidated interim statement of value added (SVA) for the six-month period ended June 30, 2013, prepared under management's responsibility, whose presentation in the interim financial information is required by rules issued by the Brazilian Securities and Exchange Commission (CVM) applicable to preparation of Quarterly Information (ITR), and as supplementary information by IFRS, which do not require SVA presentation. These statements have been subject to the same review procedures previously described and, based on our review, nothing has come to our attention that causes us to believe that they are not prepared, in all material respects, consistently with the individual and consolidated interim financial information taken as a whole.

São Paulo, August 6, 2013.

ERNST & YOUNG TERCO  
Auditores Independentes S.S.  
CRC-2SP015199/O-6

Luiz Carlos Nannini  
Accountant CRC-1SP171638/O-7

Alexandre Rubio  
Accountant CRC-1SP223361/O-2

## **Report and Statements / Report of Audit Committee or Equivalent Body**

Managers and shareholders of  
**Raia Drogasil S.A.**

The Company's Supervisory Committee within its legal attributions and responsibilities has examined the Quarterly Financial Information (ITR), for the quarter ended June 30, 2013, and based on the examination carried out, clarification provided by management, and also considering the favorable and unqualified Limited Review Report from the Independent Auditor, Ernst & Young Terco Auditores Independentes, the members of the Supervisory Committee concluded that the documents above are presented adequately, in all material respects.

São Paulo, August 6, 2013

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Gilberto Lério  
Supervisory Committee Member

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Fernando Carvalho Braga  
Supervisory Committee Member

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Mário Antonio Luiz Corrêa  
Supervisory Committee Member



## **Reports and Statements / Board of Directors' Statement on Interim Financial Statements**

### **Raia Drogasil S.A.**

In accordance with article 25, paragraph 1, items V and VI, of CVM Rule 480/09, the Executive Board declares that it reviewed, discussed and agreed upon the Quarterly Financial Information (ITR), for the quarter ended June 30, 2013.

São Paulo, August 6, 2013.

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Cláudio Roberto Ely  
Chief Executive Officer

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Antonio Carlos de Freitas  
Director

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Eugênio de Zagottis  
Director

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Fernando Varela  
Director

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Marcello de Zagottis  
Director

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Renato Cepollina Raduan  
Director

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Ricardo Castro de Azevedo  
Director

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Rosângela Lutti  
Director

## **Reports and Statements / Statement of Executive Board on Independent Auditor's Report**

### **Raia Drogasil S.A.**

In accordance with article 25, paragraph 1, items V and VI, of CVM Rule 480/09, the Executive Board declares that it reviewed, discussed and agreed upon the opinion expressed in the favorable and unqualified Independent Auditor's Report (ITR), for the quarter ended June 30, 2013.

São Paulo, August 6, 2013.

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Cláudio Roberto Ely  
Chief Executive Officer

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Antonio Carlos de Freitas  
Director

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Eugênio de Zagottis  
Director

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Fernando Varela  
Director

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Marcello de Zagottis  
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Renato Cepollina Raduan  
Director

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Ricardo Castro de Azevedo  
Director

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Rosângela Lutti  
Director